

Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #57

September 2017

Greetings from Lorraine, Dorothy, Tahnya, Bill, Robyn and our new kid on the block, Corrina!

It is spring. Soon it will be full blown summer - which we now face with some trepidation. Who knows what the weather holds these days? Drought. Floods. Hurricanes. They have always been there, but now they're more frequent and more extreme.

What are you doing to prepare for climate change? Global warming is not the same as weather. Weather is local and changes daily - hot and/or cold. Global warming means the entire planet is slowly warming and creating havoc with our traditional weather systems. Hence, climate change.

What are you doing to prepare and adapt?

I have recently researched and prepared a new keynote or training presentation: "Impact of Climate Change on Tourism in Africa - How to Adapt". It applies to everyone, not only tourism. I have the latest statistics from US Senator Al Gore (who trained us, the African Climate Reality Leaders, here in SA) and have researched our unique challenges and solutions in Africa - with opinions, experiences and tips from people who are already experiencing the changes. I have given the presentation in Kenya, Ghana and have just been invited to Nigeria. I have given this talk here at home, but not enough. South Africa must wake up.

Preaching doom and gloom does not work. Folk need to understand climate change and dispel the myths. We need education, facts, debate, suggestions, solutions, inspiration and hope. This is my approach. Installing LEDs and recycling are well and good, and they make us feel better, but it is not enough. People need to feel empowered, able to make a difference and be "Masters of their Destiny instead of Victims of Circumstance" (which is another new talk I was asked to create for disadvantaged school leavers).

Let me sit with you and/or your team and run through practical lists of how to look with new eyes at the future. How to look at your property, staff, customers, family, seasons, infrastructure, menus, regional history, diseases, etc., things you never thought about before. So as your environment slowly changes, you will be ready and able to cope.

Please have a look at my speaking website www.lorrainejenks.com and contact me at info@hotelstuff.co.za any time.

Our websites, www.hotelstuff.co.za and www.greenstuff.co.za continue to grow in leaps; subscribers continue to renew their listings (some for 17 years!) and we are regularly amazed at the huge range of companies and individuals who use us. Thank you to everyone who makes it possible!

Have a look at our other news below and then check my image of the "Tangerine Twat" at the end. This man has undone 45 years of our work in a matter of months. Idiot!

Warmest wishes,
Lorraine



Please remember to 'LIKE' both our Facebook pages:



and



THE ENVIROPAEDIA - ECO WARRIOR GOLD AWARD

We're so chuffed with our intrepid leader! Lorraine has recently won her fourteenth award!

"The Enviropaedia" established the Annual Eco-Logic Awards in 2011. The Awards have since grown into South Africa's most Glamorously Green eco-calendar event, receiving extensive TV, radio, print media and online coverage.

Each year nominations are invited for several categories of awards: Biodiversity, Climate Change, Eco-Innovation, Green Product, Green Economy, Municipalities, Eco-Community, Eco-Youth, Eco-Angel and finally the Eco-Warrior Award "For an individual, whose actions have defended, protected or prevented damage to the Earth's life forms, eco-systems, or natural resources".



David Parry-Davies, founder and CEO of Enviropaedia when handing over the trophy said: "Lorraine. Your Award is so well deserved and overdue you easily qualify for a Lifetime award too".



THE HOTEL SHOW AFRICA

A brand new, upmarket show for hoteliers in Africa - Gallagher Estate - 25 to 27 June 2017.

We were invited to furnish four "feature rooms" to illustrate how beautiful and luxurious "green" design and décor can be. Subscribers from our Hotelstuff and Greenstuff online directories were invited to display their products on our stands, giving visitors the opportunity to experience sustainable items.

We had a Bathroom, Bedroom, Lounge and Patio area, with "tour guides" on each to explain the green or eco credentials of items on display. The unexpected effort and time it took for the Hotelstuff/Greenstuff team to design the spaces, receive goods, display them to good advantage, on behalf of the subscribers who has supplied them, man the stands and promote the green credentials of each product and then to finally pack away the items for collection by suppliers... was worth every minute!

The exhibits were stunning and achieved exactly what we had intended: to show how easy, inexpensive and beautiful "green" design, furnishing and décor can be.

Watch a video of the displays here: [Hotelstuff/Greenstuff - Green Rooms by Lorraine Jenks at Hotel Show Africa 2017](#)



SAPICS YOUNG PROFESSIONALS - Supply Chain Managers

The perfect audience! My topic was "Keep it Lean, Clean and Green - You have the Power". The what, why and how to reduce Climate Change and Ecocide.

These are the youngsters who will be sending out tenders in which they set the standards and specifications and will be assessing products and selecting suppliers. Can you imagine the power they have to be change agents?

The power to change how we manage economic growth; how to make better choices; how to insist on sustainable manufacturing and greener products; how to mitigate climate change, reduce or stop pollution, deforestation, child labour, rape of resources, land grabbing, animal abuse, over-fishing, toxic chemicals, GMOs in our food, greenhouse gasses - all by simply looking for a better way to do things and making more responsible choices.

What a delightful, attentive and inspired group of young people!



TOURISM MARKETING INDABA - Tactics for Engaging the Modern Traveller

Digital technologies have transformed modern travel shopping. As a hotel marketer, you need to adapt in order to stay relevant.

At Tourism Marketing Indaba 2017 held at the beautiful Fairway Hotel, Spa and Golf Resort, Guerilla Marketing hosted a definitive marketing bootcamp demonstrating the best practices that drive revenue growth via direct bookings. Fascinating, exciting and clearly the way to go in our fast-changing mode of operating.

Lorraine gave a talk on "Climate Change and Tourism in Africa" and how the tourism industry needs to prepare and adapt to stay ahead of potentially disruptive events.



TOURVEST WOMEN IN GREENING

Tourvest "Wonder Women in Greening" where we celebrated the stories of like-minded women and reassured ourselves that we are the change agents who can make a difference.

What a delightful morning with an animated, interested audience and excellent organisation. Thank you, Tourvest Destination Management.



ALL AFRICA EVENTS CONFEX

Who would have thought we have such an excellent auditorium at the SA Military Museum? All Africa Events Confex held a well-rounded two day event and asked me to speak on ethical food, sustainable design and décor.

We dressed a wedding table with only eco friendly items to demonstrate how easy and beautiful it can be.

I met lovely people: many enthusiastic young entrepreneurs; some newly qualified young men who are starting a TV programme; brave young business people; some chef friends and I had the unexpected pleasure of having conversations with wonderful, wise older women (one of whom opened the first Black restaurant in Soweto in the 1960s) who are confused by the attitude of today's youth.

I wasn't supposed to stay the full two days, but Augustine Masilela-Chuene's programme covered topics I needed to know more about.

Thank you to BOAS - Bohlatse Acoustics for impeccable acoustics.

Augustine Masilela-Chuene: "My favourite live wire in a small package. Lorraine Jenks you are dynamic and a pleasure to be around. I learn new things about sustainability each time I am with you. What a gem you are to our Country. I just wish everyone in SA can just have a minute with you. Then we can change our attitudes when it comes to our environment and the damage we cause to it. People would not be sick all the time. I love how funny you are when you give talks and in any conversation. Actually I lack words to describe your awesomeness, beauty, Grace, class and elegance. Simply non pretentious being!!! The real McCoy in Greening".



[Read about Past and Upcoming Events on our NEWS page](#)

New and Repeat Subscribers to our Directories



AL & CD ASHLEY

AL & CD Ashley are Cape Town-based Importers and Distributors of high quality Kitchenware and Homeware brands for the Southern African market. The company has been around for almost 100 years, supplying to leading Hotels, Hospitality Suppliers & Procurement, Restaurant & Catering Suppliers and related markets. Our products carry long-term guarantees and we offer excellent after-sales service. Some of our key brands are: BRABANTIA® - Stylish Pedal Bins, Toilet brushes, Pull-out Washing Lines, Drying Racks, Ironing Boards and more for guest rooms. Designed in The Netherlands. SCANPAN® - Danish Cookware including Non-stick, Pans, Pots and Kitchen Knives. GLOBAL® Knives - Professional quality, Japanese-made Chefs Knives, Mandolins and Sharpening Accessories. BODUM® - Innovative Coffee & Tea products, including popular Double-walled Glassware and the iconic French Press. SOEHNLE® - German high-tech stylish Personal Scales and Kitchen Scales.



ATTICA BEDS

With more than 45 years of Bed Manufacturing Experience our Team of highly specialized individuals have created Cost Effective sleeping solutions, within our Attica Bed range, that suit requirements and budget without sacrificing on quality. As Ergonomic and green sleeping systems evolve with Attica Beds you can be assured that your sleeping comfort is our highest priority. With our factory that is fitted with the latest in mattress Manufacturing Technology equipment, you can be assured of the highest quality sleeping satisfaction.



B&C AGRICULTURAL TRADING

B&C Agricultural Trading delivers unlimited creative, but practical options to cater for all your branded as well as unbranded packaging requirements. We supply amongst other things a generic brand of Coffee, Creamer and Sugar Sachets to suit discerning customer requirements. With a proven track record in the Packaging Industry, B&C guarantees an attention to detail with a focus on innovation & delivery. Suitable for the Catering, Hospitality and Food-service Industry.



BARNO

Barno can customise and manufacture bespoke leather and synthetic leather as well as PVC products for corporates, marketing, hospitality and financial institutions and have been a leader in our profession for over 60 years. As Barno manufactures to specification, we like to be involved from concept stage, thereby guaranteeing a perfect end product.



BRANDOVATION

At Corporate Clothes we cover the entire range of corporate wear solutions. A company's corporate identity is a crucial aspect in terms of a professional look. It is simple to get that professional look as well as getting your company's name out there by simply branding your corporate clothing. We supply an extensive range of clothing, uniforms and formal wear to suit your company's professional brand.



BUFFET-WORLD

Buffet-World is a specialist company that concentrates on supplying unique and high-end buffet equipment to the hospitality industry. Whether the buffet is a straight forward hotel breakfast, exotic sea food beach buffet, wedding or company function why not impress your guests and serve food in the most attractive way possible?



CAPE UMBRELLAS

Cape Umbrellas was established in 1999, specialising in the manufacture and supply of Patio Umbrellas to the Corporate, Local and International markets. Cape Umbrellas is distinguished as one of the leaders in the industry and continually pushes the boundaries to supply high quality and competitively priced patio umbrellas, gazebos and other shade solutions directly from our factory in Cape Town.



CARPET & DECOR

Carpet and Decor is a leading installer and supplier of carpets, carpet tiles, laminate wood flooring, vinyl flooring, wood vinyl planks (LVT), solid wooden floors, artificial grass and blinds in South Africa. With over 50 years in the industry, we guarantee service excellence with a wealth of product knowledge and expertise, reliability, high standards & value for money.



COCO LINEN

Coco Linen sources, manufactures and supplies quality linen products to Hotels, Guest Houses, B&B's, Backpackers, School and University Hostels, Hospitals, Retail and Homes. We select only the finest linen and quality materials for ultimate luxury and subscribe only to the highest standards of workmanship and finish.



CONDROU MANUFACTURING

Condrou Manufacturing (Pty) Ltd in South Africa specialises in solutions for all dry cleaning, laundry and hospitality consumables ranging from branded suit bags, hangers, refuse and laundry bags, clothing rails, dry cleaning and laundry machines as well as finishing equipment. We also offer laundry marking systems and tags, pens and stationery. Additionally we supply cleaning products like spotting brushes, cleaning chemicals and solvents.



DON LEO HUMIDORS

At Don Leo we create high end cigar humidors for the cigar aficionado. All our humidors are made from the best solid wood finishes and the highest grade, handpicked Spanish cedar available, to give your cigars the best possible environment. All our humidors are fitted with automated humidification systems that will keep your Don Leo humidor at approximately 70%. We also supply the finest imported cigars to owners of a Don Leo cigar humidor exclusively.



DU'VINE

DU'VINE is a trendsetting company in Towels and Bedlinen with its focus on GREEN and ENVIRONMENTALLY-FRIENDLY products for the Hospitality Industry. Our success of the recent past is evidence of our understanding of the specific needs of each role player in this sector of the economy. We are highly committed to preserving our planet and continuously strive to develop new Eco-Friendly and Green Products for the Bath and Bedroom. The success of the newly developed Bamboo Towel Range, amongst other qualities, is the flagship of our wide range of towels on offer.



ECOPACK

EcoPack's Paper Straws are here! We are becoming increasingly aware of the devastating consequences plastic straws are having on the environment. Plastic straws pose a threat to marine life, do not biodegrade and often contain BPA. EcoPack has expanded their range of products to include eco-friendly paper straws to serve as an alternative to traditional plastic straws. If you just cannot refuse a straw, choose the next best thing.



FANEL - RESTAURANT AND CATERING SUPPLIES

The Fanél-group has more than 35 years' experience supplying glassware, cutlery, crockery, barware, kitchen smalls, kitchen equipment, buffet ware and printed crockery & glassware. Fanél attempts to import most of our products directly from the manufacturers, to achieve the lowest possible pricing and pride ourselves on very high stock levels to assure excellent client service and stock continuity. We have been the biggest importer of ARC products for many years and continually strive to be the market leader in our field.



FIBRE 2000

Fibre 2000 is a textile company which manufactures fabric for the bedding and clothing industry. Fibre 2000 is, in fact, the only company in South Africa who chooses to use a Hot Melt Glue in their laminating process. This means that Fibre 2000 is the only company laminating their fabric without solvent, formaldehyde, or carcinogenic properties which may be found in other lamination processes.



GREEN STATIONERY

Green Stationery continues to be the leading supplier of recycled and Eco stationery within South Africa. They carry stock of most of the items on their website, as well as offering consultancy for businesses that want to improve their green credentials and save money. We also supply honey in sachets which are ideal for restaurants, coffee shops and hotels. Have a look at our new natural cotton lanyards, perfect for conferences and events.



GROUNDCOVER LEATHER COMPANY

The Groundcover Leather Company makes fine handcrafted leather footwear and accessories. From small beginnings we have grown into a sensibly sized, sustainable enterprise and have become well known as makers of original, finely handcrafted leather footwear and accessories. Thanks to the quality of our product, the skills and dedication of our artisans, our old-fashioned customer service and our brand's association with goodness in every way.



HOTEL AMENITIES SUPPLIERS

A Proudly South African Company, Hotel Amenities Suppliers (Pty) Ltd has been servicing the local and Southern Africa market for over 20 years and remains the largest guest amenities and hotel accessories company in South Africa, successfully supplying over 3200 clients. Our hotel Accessories Division has a selection of products available to complement the amenities range and with our operating equipment partners, we are able to source and supply most hospitality equipment.



INTERMARKET GUEST AMENITIES

Intermarket Guest Amenities has over 30 years' experience in serving the hospitality industry! Our consistent and deliberately excellent service has kept us around this long. Intermarket's friendly reach extends nationwide with a wide range of clients from large hotels to upmarket guesthouses as well as B&B's. Personalise your amenities with your guest house's logo - it's an excellent marketing tool! Add your website, email & contact details to your product will make your guests remember their time spent with you. Intermarket Guest Amenities focusses on creating relationships! We have excellent relationships with our suppliers and we want to constantly create better relationships with you, our wonderful clients. We are Cape Town's #1 manufacturer and supplier of quality guest amenities.



J-LINE FURNITURE

With 25 years of experience providing the hospitality industry with superior furniture, J-Line Furniture is the supplier to consult. Whether you are looking for stock lines or need furniture custom made to your requirements, we can help with design, and those all-important fittings and finishes.



JUSTSHAZ PROFESSIONAL

Justshaz Professional, as a Hotel Amenity Supplier, strives to do the best and pamper the rest with our exclusive Hair and Body Care Range designed for Bed & Breakfasts, Hotels, Lodges and Guesthouses, etc. Each product is designed with the customer in mind as they have a choice of natural ingredients with ultra-modern package designs. We can customise and personalise all of our amenities by designing and producing any shaped bottle with any branding. We also have a GREEN products campaign. Justshaz manufactures Shampoos, Conditioners, Shower Gel, Body Lotions, Bubble Baths, Soap, Shower Caps and many more amenities to the client's specifications.

[Read some of our Previous Newsletters to see what we've been involved in](#)



LITTLE-KNOWN DESIGNS

LKD (Little-Known Designs) is a family owned business a 100% black empowered high-end lifestyle brand taking to market its primary product categories in Fashion, Corporate Apparel, Custom Made Furniture, Office Furniture, BIC's, Décor, Design and Architectural Development Services. LKD is a proudly South African brand with its own furniture and clothing manufacturing plant based in Kew Johannesburg.



METAL GRAPHICS

Metal Graphics is a South African manufacturer of aluminium products and specialise in creating dynamic solutions in areas of signage, display, presentation, packaging, storage and promotional gifts. We have many solutions to help you present, sign and brand your information or products and keep your work environment well signed and functional. We offer you a full design consultation, 3D graphic design artwork of proposed designs and pre-production sampling of products custom made to suite your specific requirements.



NGWENYA GLASS

100% RECYCLED GLASSWARE! These beautiful products, which include a range of tableware, drinking glasses, vases, jugs and ornamental African animals, are all handmade from recycled glass. Since 1987, Ngwenya Glass has been making glassware in Swaziland from 100% recycled glass. Building upon a reputation of quality, functionality, beauty & of being environmentally aware. Ngwenya Glassware is found all over the world and in countless establishments, including Londolozi Game Reserves, CC Africa, Southern Sun.



NICOLSON RUSSELL

Nicolson Russell is a South African cutlery business that was started in 2007. They design, manufacturer and import designer cutlery from around the world. Nicolson Russell has four factories overseas. The design work and packaging is all done locally out of their head-office in Sandton, Johannesburg. They have designed and manufacture cutlery for famous hotels, restaurants, event companies and private lodges across the country.



NUCLAY

The World's First Flexible Stone, Wall Cladding! Utilizing a new patented technology, crushed clay stone, quartz and sand is combined to form a thin, lightweight, fire retardant, water resistant flexible stone surface product for internal & external walls. The flexibility of the material makes it possible to easily clad contoured areas. We offer a wide spectrum of surface texture choices in Earthy colours, to meet your design requirements.



NUDEK

We offer planet friendly outdoor living with Nuðek, a Wood Plastic Composite Decking & Cladding range of products, produced from natural fibres and recycled plastic, creating the next generation of green building products. Plastic Wood Decking is 100% Recycled and environmentally friendly. Nuðek recycled plastic wood beautifully maintains the aesthetics, functionality and general feel of natural timber decking, without the maintenance cost, adding real value to your building investment.



OMNIBLEND SUPER BLENDERS

Commercial kitchens and bars require a powerful and durable blender, with a lightweight, strong, and easy to clean jug, for continuous food & drinks preparation with consistent results. OmniBlend offers the best value for money commercial blenders that are built for this use, and prides itself in its service delivery to bars, restaurants, and hotels throughout the country. OmniBlend South Africa has been a trusted partner since 2012, with an easy online shopping solution, free delivery, and 3 years warranty on its range of blenders.



OZONE SOLUTIONS

Every Housekeeper in Hospitality Industry needs an Airzone OdoGo Room deodoriser to rid the room of smells such as smoke, spilt alcohol etc. Quality drinking water is essential. Using Aquazone Water treatment systems, the kitchen can bottle their own, in glass (not plastic) bottles using Fillzone fillers. The Guests and Staff needs Airzone Gai at reception or in the smoking area, and the "environment" needs effective treatment of sewage and waste water using Biozone Remedies.



SAFEGUARD HYGIENE AND SAFETY

Safeguard's enzyme and green cleaning products are based on stringent requirements of the Heritage Environmental program and where applicable carry the coveted Eco-Choice label. This guarantees that our products are of the highest international standards while having no negative impact on environment. Safeguard Hygiene and Safety's bio-enzyme and green cleaning products are based on local South African bacterial strains which gives them a massive home grown performance advantage.



SILK BY DESIGN

From modest beginnings in 1998, Silk by Design has grown substantially. In close to two decades of trading, the company blossomed to become South Africa's foremost distributor of quality imported silk flowers, artificial tree and plants, floral containers, glass vases and accessories. Silk by Design's beautiful creations boasts an impressive client list, with significant export business to the UK, Australasia and Europe.



SMART ASH

Smart Ash has been established to produce, deploy and service an innovative product that will have a positive impact on your environment. An effortless solution to cigarette waste - Smart Ash offers fully serviced rental bins, emptied and cleaned for you and which can double as advertising space or be purely decorative in appearance. Many attractive finishes available.



SWISS ECO LINE / URIMAT

Swiss Eco Line & Urimat waterless urinals develops and markets water efficient, energy sustainable bathroom products designed to maximize the use of water, energy and other natural resources. Our taps & waterless urinals have won numerous awards globally such as the most sustainable faucet on our planet & Good Design award. Guaranteed to pay for themselves & maximize your water savings, join the green movement & save our most precious resource one tap & one urinal at a time.



SYCOL PLASTICS

From Swizzle Sticks to Wobbly Table Stabilisers (Wedgie); Decking Clips to our very nifty Kitchen Foil/Wax Wrap dispenser - we do it! Talk to us about your Custom Injection Moulding requirements and know that with our wide variety of machines we will make it possible. Sycol Plastics takes great pride in our manufacturing process and we strive to serve our Customers with value.



TARIFOLD

Tarifold wall and desk organizers enable you to get organized fast, to stay efficient and productive, and keep reference information instantly visible. With Tarifold's great products, you can clean up your work area and maximize your productivity. You will find the Tarifold system invaluable in so many places - to organize, protect, display & store. Information visible where you need it when you need it.



THE PEANUT GALLERY

The Peanut Gallery has been in existence for over thirty years. We supply Hotel Groups and small Bed and Breakfast establishments with the same level of great service. All our staff are highly experienced in the hospitality industry and we contribute our success to loyal customers, friendly and efficient service and a superb range of well-priced, quality products. We have many exclusive agencies and because of our many years trading, if we do not have what you are looking for, we can source it for you.



THE RECYCLING BOX

The Recycling Box is a space, cost and eco efficient recycling bin for household, school and office use. The Recycling Box functions as a bin and carry bag which means you can conveniently take your recycling to your closest drop off centre or school. The Recycling Box facilitates separation at source so that you can deposit it directly into the relevant recycling skip without decanting your recycling into separate bags.



THEMBISA PRODUCTS

Our 100% Natural Accredited hospitality amenities range is handcrafted from the finest organic ingredients carefully sourced from sustainable plantations across Africa. We only choose suppliers who have the same business ethics as we do and can trace the origin of each ingredient back to its source, thereby educating communities and contributing to a greener and more sustainable future. We're deeply passionate about our imprint on the environment and ensure that all our packaging and ingredients are bio-degradable and recyclable using only glass or PET plastic.



UNIFORMS OF GEORGE

We design and manufacture to clients' needs. We are offering a full range of Uniforms and corporate wear. To enable us to fit all your staff from head to toe with quality garments. Our service includes printing & embroidery. Our experienced staff is on hand to offer a full service from advice to choice and fitting correctly to enable us to supply the correct garments. Uniforms of George also offer the service of sizing individuals.



VIETCOFFEESA

VietCoffeeSA imports carefully selected Vietnamese Coffee with a unique flamboyant flavour that is truly unforgettable - providing the catering & hospitality industries, as well as coffee aficionados, with the finest whole beans and pure grounds Vietnam can offer. ONLINE SHOP now available on our website.



WOODENWAYS LUXURY FURNITURE

We offer complete furniture solutions to major hotel groups, boutique hotels, lodges and guesthouses. We support local and international decorators and architects. Our range of products include furniture for bedrooms, dining rooms, foyers, business centres, bars, lounges and outdoor patios, decks or swimming pool areas. We manufacture our own tables, chairs, display cabinets, bookshelves, TV units, coffee and side tables, office furniture, occasional chairs, recliners, sofas and couches (all in genuine leather or fabric).



WOODLAM.INTERZIGN

Woodlam and Interzign have joined forces and continue offering chair components to the office and hospitality industries as well as finished bentwood chairs for the restaurant industry. They maintain an extremely high local content in their products and that policy has ensured a place in the ranks of Proudly South African businesses. In addition to a wide range of standard items, they are able to custom make certain chair designs (subject to minimum quantities).

Trumps' Hurricane Hair



Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking & Workshops: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

