

Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #61

October 2018

Hello from Lorraine and the Hotelstuff Team

Breaking news - we need your help!

We're developing an exciting new database - an online directory of organic food venues for tourists visiting South Africa (and us of course)! Please help us grow the list.

There is a growing group of tourists who don't only want to sit on buses. An exciting trend has started among tourists to want an experience to meet others, explore, taste and discuss good foods. Please think of all the places where these visitors can go.

WE WILL HAVE AN APP!

This is an international campaign that we are working on, following last week's Slow Food Terra Madre Salone del Gusto - the amazing good, clean and fair food festival in Turin Italy. It will be in partnership with a major travel booking service. We'll be sending further details soon.

Please just click on "reply" to send the names, region (and contact details if you know them). Think of any places that can meet these standards:



GROWERS, FACTORIES OR PRODUCERS (places foodie tourists would like to visit)

- Veggie and fruit gardens and orchards
- Livestock facilities - meat, dairy producers, cheese makers
- Fisheries - harbours, stalls, shops
- Beverage producers - wine, beer, fruit juice, spirits
- Bread makers
- Deli meat producers
- Preserves or condiment factories

FOOD CRITERIA

- Organic
- Non GMO
- Free range
- Hormone and antibiotic-free
- Locally grown
- Seasonal
- Street and indigenous food

FOODIE TOURISTS LOOK FOR PLACES TO...

- Eat
- Drink
- Shop
- Tour
- Watch demos
- Buy fresh produce
- Have authentic culinary experiences



A TALE OF TWO FUTURES - watch this space!

We are planning a confex early next year to address all aspects of climate change, sustainability, greening and the future of food as applicable to tourism, public and private sectors. Specialists will be invited to present on the major topics.

Following a special request from our Hotelstuff and Greenstuff subscribers, the emphasis will be on South African products to encourage job creation and support our local economy in keeping with the theme of the event.



*****We've had a record number of new and repeat suppliers the past couple of months. Have a look further down for more information on who they are and what they offer.*****

Please remember to 'LIKE' both our Facebook pages:



and



Website Banner Promotion

Suppliers, would you like to **increase your brand awareness** and expose your company to more than **37 000 active industry contacts per month**?

Now you can with our **Website Banner** options! [Please contact us for more information.](#) These options are available on both the Hotelstuff & Greenstuff websites.



Banner Advertising on Hotelstuff

- **Instant Exposure to 37 000 Industry Contacts a Month**
- **Increase Your Company's Brand Awareness**
- **Key Networking Benefits**
- **Online Exposure 24/7**

[REQUEST INFORMATION](#)

What We've Been Up To

THE HOTEL SHOW AFRICA 2018

Last year we had four stands, displaying big and small items from suppliers who are listed on our Hotelstuff and Greenstuff website directories ([watch the video here](#)). This year we decided to have one big stand to display the smaller products to give everyone a fair chance of being noticed.

Our reason for exhibiting at this show is to give the subscribers to our Hotelstuff and Greenstuff websites an opportunity to showcase their products. It is a value-add to our online directories so that they are not just listed on dormant cyber databases. We don't sell anything or take commission on sales. It is simply a service to further promote the products of our subscribers. Read more about it in our [Project Gallery: The Hotel Show Africa 2018 - Hotelstuff/Greenstuff Stand](#).

Aside from the usual joy of seeing old friends and contacts from our South African network, we had many visitors from Seychelles, Mauritius, Namibia, Botswana, Zimbabwe, even Egypt.

There were some interesting new products on show, like virtually waterless laundry machines and composting toilets - all suddenly of interest because of the water challenges in our country. And, encouraging to me to continue with my workshops on green hospitality and the impact of climate change on tourism in Africa.

Thank you to Tahnya, Bill, Corrina and Robyn for many hours getting the show together and to Robyn's Mom, Allison, her domestic helper, Nothando and student Kyle for helping to build and furnish the stand.

A special THANK YOU to all our suppliers who participated in this display. We appreciate your support!



FOOD TRENDS AND CHALLENGES (The Hospitality Leadership Forum at The Hotel Show)

I sat with this row of giants in their field; dedicated and creative executive chefs.

We had some superb discussions and opinions on topics like getting back to basic foods and recipes; what diners expect; thoughts on organics; trends in South Africa; and new thinking on the creative management of waste.

I was afforded an opportunity to talk about my work on the impact of climate change on tourism and food in Africa, our work with Slow Food International, research into waste in the hospitality sector in South Africa, our food garden projects in the townships and my experiment to compare taste and costs of organic versus industrial foods.

What a privilege to share with and learn from the best in the business!

Thank you to Martin Kobald-ChefMilk (World Assn Chefs) for skillful moderation and thank you to Matthew Foxon (54 on Bath), Blake Anderson (Monte Casino), Hoshan Naudu (InterConti ORT), Anton De Villiers (Jhb Country Club), Stuart Cason (Hilton), Jane-Therese Mulry (Saxon), Jandri Tiaan Niemand (Fairlawns) for a fun two hours.



THE
HOTEL
SHOW
AFRICA
Hospitality Leadership Forum

SAACI - SA ASSOCIATION for the CONFERENCE INDUSTRY

Now here's an innovative way to get more speakers involved at a conference.

Two speakers presenting, with two screens on stage, at the same time. Delegates are given earphones with a switch to tune into the speaker they prefer. Room is silent.

Mine are the ones with green earphones... the ones who are laughing... the majority, dare I say!

A bit disappointed - after two days of research and preparing my presentation - and more than a bit apprehensive about the Silent Panel technology. But it actually turned into a fun event; a win/win. Plus, I probably got the people who were really interested anyway.

Spoke on the Impact of Climate Change on the Tourism and Events Industry, with an emphasis on the future of food.

Thank you SAACI Official for the opportunity. It was an excellent event. And, thank you Silent Events SA.



[Read about Past and Upcoming Events on our NEWS page](#)

New and Repeat Subscribers to our Directories



AL & CD ASHLEY

AL & CD Ashley (Pty) Ltd are Cape Town-based Importers and Distributors of high quality Kitchenware and Homeware brands for the Southern African market. The company has been around for almost 100 years, supplying to leading Hotels, Hospitality Suppliers & Procurement, Restaurant & Catering Suppliers and related markets. Our products carry long-term guarantees and we offer excellent after-sales service. Some of our key brands are: BRABANTIA® - Stylish Pedal Bins, Toilet brushes, Pull-out Washing Lines, Drying Racks, Ironing Boards, etc. SCANPAN® - Danish Cookware, Non-stick, Pans, Pots and Kitchen Knives. GLOBAL® - Professional quality, Japanese-made Chefs Knives, Mandolins and Sharpening Accessories. BODUM® - Innovative Coffee & Tea products, Double-walled Glassware and French Press. SOEHNLE® - German high-tech stylish Personal Scales and Kitchen Scales.



BEDS & PILLOWS

Suppliers of superior quality bedroom and lifestyle products. We believe that comfort is everything. We supply a range of Beds, Pillows, Mattress Toppers, Linen, Medi Support, Foam Mattresses, Baby products & Cots, Wood & Steel furniture. In our experience we have come to know that high quality lifestyle products result in healthy posture and overall good health and well-being.



BUFFET WORLD

Buffet-World is a specialist company that concentrates on supplying unique and high-end buffet equipment to the hospitality industry. Whether the buffet is a straight forward hotel breakfast, exotic sea food beach buffet, wedding or company function why not impress your guests and serve food in the most attractive way possible?



CAPE UMBRELLAS

Cape Umbrellas has been manufacturing quality patio umbrellas for the past 20 years in Cape Town, South Africa. We are proud to hold the international patent rights to our unique Powerbrella system (ALS, Automatic Lifting System). An umbrella that opens with just the slightest touch, no ropes, no pins, no fuss and virtually no maintenance. We are one of the leaders in our industry in manufacturing and supplying quality branded and unbranded umbrellas to both the Hospitality, Retail and Corporate markets.



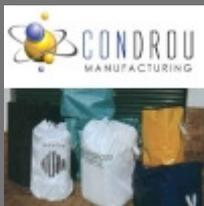
CHEF WORKS

Pioneering culinary uniforms since 1963, Chef Works is a global brand with a local presence. Passionate about dressing the hospitality industry, Chef Works specialise in quality culinary apparel centralising around style, comfort and durability. We flourish in developing an extensive range while trends evolve. Workwear that works as hard as you do.



COCO LINEN

Coco Linen sources, manufactures and supplies quality linen products to Hotels, Guest Houses, B&B's, Backpackers, School and University Hostels, Hospitals, Retail and Homes. We select only the finest linen and quality materials for ultimate luxury and subscribe only to the highest standards of workmanship and finish.



CONDROU MANUFACTURING

Condrou Manufacturing (Pty) Ltd in South Africa specialises in solutions for all dry cleaning, laundry and hospitality consumables ranging from branded suit bags, hangers, refuse and laundry bags, clothing rails, dry cleaning and laundry machines as well as finishing equipment. We also offer laundry marking systems and tags, pens and stationery. Additionally we supply cleaning products like spotting brushes, cleaning chemicals and solvents.



DERMATANICAL

We supply Sun Cream (CANSAs approved), Mosquito Repellent Gel, After Sun Gel and Lip Balm. Our products are sold under the Dermatanical label or can be personalised with your branding and logo to promote business, events and causes. We also developed and launched a new product the "No Flush Toilet Bowl Spray". We specialise in the Travel, Tourism and Hospitality business.



ECOPACK

Our innovative product range includes compostable cups, plates, bowls, cutlery, containers, paper straws and other packaging consumables. We continually source new products that meet our standards of quality, compostability and eco-efficiency, and are able to work with our clients to develop unique packaging solutions.



GERBER FRESH

Gerber Fresh staff are very knowledgeable regarding equipment used in the food and beverage industry in kitchens and bars. The company has sole agency for a number of premium brands of equipment from Europe, USA, UK and Korea. We supply equipment for tray/top sealing machines for HMR and butchers, bakers, fruit and salads etc. as well as equipment for bar & kitchen blending, processing, cutting, dicing, grating, julienne, juicing and vacuum packing - extending shelf life of all perishable foods, fruit, vegetables, meat, poultry and fish.



GREEN STATIONERY

Green Stationery continues to be the leading supplier of recycled and Eco stationery within South Africa. They carry stock of most of the items on their website, as well as offering consultancy for businesses that want to improve their green credentials and save money. They supply paper straws which are ideal for restaurants and coffee shops. Their natural cotton lanyards are perfect for conferences and events.



HEAD ON DESIGN

Head On Design is a design studio creating Afro-chic animal "trophy" head sculptures & other wall/table decor made from recycled and natural materials such as Xanita board and Bamboo. We believe in creating beautiful décor products without harming nature in the process. Corporate gifting and promotional branding is available, and custom commissions are welcome.



HEMPORIUM

Hemporium is the largest importer, wholesaler and retailer of hemp Fabrics and products in South Africa. Founded in 1996, the company has been manufacturing and producing organic and natural products locally for over 20 years and has the facilities to design, produce and cost over 2000 products in their high quality imported hemp materials. Our product range includes Toiletries; Nutritional Oils; Clothing; Fabric and Hemp Building Materials.



HOTEL AMENITIES SUPPLIER

A Proudly South African Company, Hotel Amenities Suppliers (Pty) Ltd has been servicing the local and Southern Africa market for over 20 years and remains the largest guest amenities and hotel accessories company in South Africa, successfully supplying over 3200 clients. Our hotel Accessories Division has a selection of products available to complement the amenities range and with our operating equipment partners, we are able to source and supply most hospitality equipment.



IF YOU CARE (SAGACITY GROUP)

If You Care kitchen and household products are carefully and deliberately crafted to have the least environmental impact and the lightest carbon footprint possible, while at the same time, delivering the highest quality and most effective kitchen, baking, household and cleaning products. All If You Care products are packed in plastic free packaging. Our packaging is made of unbleached recycled cardboard packaging, vegetable-based inks for printing and non-toxic glues.



INTERMARKET GUEST AMENITIES

Intermarket Guest Amenities has over 30 years' experience in serving the hospitality industry! Our friendly reach extends nationwide with a wide range of clients from large hotels to upmarket guesthouses as well as B&B's. Have us personalise your amenities with your logo - it's an excellent marketing tool! We have outstanding relationships with our suppliers and we want to constantly create better relationships with you, our wonderful clients. We are Cape Town's #1 manufacturer and supplier of quality guest amenities.



JUSTSHAZ

Justshaz Professional, as a Hotel Amenity Supplier, strives to do the best and pamper the rest with our exclusive Hair and Body Care Range designed for Bed & Breakfasts, Hotels, Lodges and Guesthouses, etc. Each product is designed with the customer in mind as they have a choice of natural ingredients with ultra-modern package designs. We can customise and personalise all of our amenities by designing and producing any shaped bottle with any branding. We also have a "GREEN" products campaign. Justshaz manufactures Shampoos, Conditioners, Shower Gel, Body Lotions, Bubble Baths, Soap, Shower Caps and many more amenities to the client's specifications.



KARMA CORPORATE WEAR

At KARMA we offer a full-package program for all your uniform requirements - from initial design through to sampling, manufacture and distribution. Furthermore we hold stock of more popular styles in standard colorways for clients requiring off-the-shelf solution. We cater to an extensive client base, which includes the hospitality, promotional, health, financial, business and government sectors. KARMA has just recently been selected as Best Clothing Design & Manufacturer 2018 - South Africa, by the Global Business Insight Awards.



KAROO LAVENDER HOSPITALITY PRODUCTS

To be in the Great Karoo is to glimpse infinity. For this is a place of magnitude, a vast plain that breeds silence, stillness . . . and space. Here, where the views unfurl forever, the Karoo Lavender Products operation lies beneath an ancient mountain range. With commitment and attention, women and men of this valley work together to package distinctive lifestyle paraben-free products, sourced from trusted, hand-picked suppliers. Buying from Karoo Lavender means buying a breath of Karoo air. It means taking hold of infinity.



LFS LIFE FUTURE SANITARY

In LFS we have the best technology in water saving in toilets. Mifem is a unique and sustainable product that helps significantly reduce the use of water in toilets like no other product in the world and does not require any special installation or modification of the WC. Life Future Sanitary through its innovative MIFEM and its partners guarantee a great water saving.

[**Read some of our Previous Newsletters to see what we've been involved in**](#)



LUMOSS MOULDINGS

In the competitive industry of corporate and promotional gifting/items, Lumoss Mouldings is widely regarded as a leader. Since their humble beginnings in 1985, Lumoss has grown significantly in both strength and number. Today, they can claim to be one of the top names on a very short list for big businesses and SMBs seeking the highest quality plastic injection moulded and printed promotional items. Clients can expect the quickest turnaround times as every aspect of design, artwork, printing and manufacture is handled in-house by highly trained, dedicated staff.



MAUNGO CRAFT PRESERVES

Maungo Craft is a gourmet preserve company from Botswana. We create "sugar deprived" jams and marmalades using Botswana's indigenous fruits like Morula, with a combination of imported fruits. Maungo Craft literally crafts one of a kind flavour profiles that can be found nowhere else. Maungo Craft has won both Local and International Awards for our range of preserves (Including being Awarded Gold for our Marmalades at The World Marmalade Awards 2018 (Commonwealth Category)).



METAL GRAPHICS

Metal Graphics is a South African manufacturer of aluminium products and specialise in creating dynamic solutions in areas of signage, display, presentation, packaging, storage and promotional gifts. We have many solutions to help you present, sign and brand your information or products and keep your work environment well signed and functional. We offer you a full design consultation, 3D graphic design artwork of proposed designs and pre-production sampling of products custom made to suite your specific requirements.



MINIMA

Makers of digitally-cut wooden lighting and furniture, minima has created over 30 different styles of ceiling lights - made from birch-ply or bamboo -, a series of occasional stools, including the playful Baobab duo, Modulus range of clip-together stools and the award-winning Flow bench. Minima's appeal is its simplicity. Using geometry and curved forms, pieces clip together like a giant puzzle. The innovative system applies to all designs, including the Flow bench.



NEW BEGINNINGS TOFFEES

Manufacturers and Distributors of 100% Hand Made Confectionary for the exclusive retailer, hospitality Industry, souvenir shops, corporate gifting, wedding favours and specialist events. We make a range of more than twenty differently flavoured chocolate caramels and six flavours of traditional toffees.



NICOLSON RUSSELL

Nicolson Russell is a South African cutlery business that was started in 2007. They design, manufacturer and import designer cutlery from around the world. Nicolson Russell has four factories overseas. The design work and packaging is all done locally out of their head-office in Sandton, Johannesburg. They have designed and manufacture cutlery for famous hotels, restaurants, event companies and private lodges across the country.



NUMATIC INTERNATIONAL

Numatic International is a major manufacturer of commercial cleaning equipment, continually expanding its sales worldwide over the past forty years and covering almost every aspect of industry and commerce be it, home, hospital, hotel, school, airport, office or restaurant: "Wherever there are people living, working or relaxing there you will find Numatic" making a serious contribution to improving standards and living conditions.



NURTURER

Nurturer is a social enterprise owned by Salesian Life Choices; a dynamic and impactful NGO that invests in youth in the Cape Flats to tackle inequality. We provide earth-friendly personal care and cleaning products, including amenities, for homes and businesses (restaurants, hotels, guest houses, offices). Our earth-friendly products nurture you, your loved ones, the planet and the less fortunate. We are level 1 B-BBEE and 51% black women owned enterprise.



OZONE SOLUTIONS

Ozone Solutions provide the solution for hoteliers to present guests with clean and odour free rooms. This solution is ideal and completely safe for all areas in your establishment. From the guest rooms, to the public bathrooms, kitchen, smoking areas, garbage or refuse areas, drains, cold rooms and cellars, the portable Ozone generators or wall mounted units are the deodorising and sanitising answer to many a harried housekeeper's problems.



PESTO PRINCESS

Manufacturers of world class, preservative-free pesto sauces, pastes and soups. Innovators in the dip, rub, marinade and salad dressing categories. Our team is dedicated to producing world class pesto sauces, pastes and soups using only natural ingredients and an environmental consciousness. Our products are robust, flavour-packed, wholesome and preservative-free to inspire, quick, easy meals guaranteed to have your customers coming back for more.



PIRA CHARCOAL OVENS

Pira Charcoal Ovens Southern Africa sells professional charcoal ovens Robotas and barbecues manufactured in Spain to the Southern African hospitality industry. With our Pira charcoal oven you can grill, roast, smoke and even bake all kind of foods, giving to your dishes the real barbecue taste, always inside the comfort of your kitchen. With a Pira charcoal oven, you save up to 90% on energy over traditional grills and you will be able to grill up to 60% faster.



RODLIN DESIGN

Rodlin Design was founded in 1993, mainly as an auditorium seating and chair manufacturer, but has since expanded into the conference and hospitality market. The equipment we use in the Hospitality industry is modular, mobile and fold up, multifunctional equipment and complements our seating ranges, which are stackable, linkable and can be transported and stored on a dolly. Through the growth of Rodlin Design locally, we have been able to expand our market and currently we supply Angola, Namibia, Tanzania, Zambia, Botswana, Kenya and Nigeria.



SMART ASH

Smart Ash has been established to produce, deploy and service an innovative product that will have a positive impact on your environment. An effortless solution to cigarette waste - Smart Ash offers fully serviced rental bins, emptied and cleaned for you and which can double as advertising space or be purely decorative in appearance. Many attractive finishes available.



SPECIFURN CONTRACT FURNITURE

Specifurn Contract Furniture specialises in supplying the hospitality and training industries with all their banqueting and conferencing table and chair requirements. We offer solutions by supplying budget and 'blow the budget' products as well as restaurant and dining tables and chairs, aluminium products, barstools, couches, lockers and canteen furniture. Our services include refurbishing banqueting and conferencing tables and chairs.



SYCOL PLASTICS

From Keyrings, Swizzle Sticks, Wobbly Table Stabilisers, Decking Clips to our very nifty Kitchen Foil/Wax Wrap dispenser... we do it! Talk to us about your Custom injection Moulding requirements and know that with our wide variety of machines we will make it possible. Sycol Plastics takes great pride in our manufacturing process and we strive to serve our Customers with value.



SYCRO GROUP

Sycro has been evolving for two decades and we believe now is the time for growth, and the first step is introducing a new, modern and professional image. We're still the same great company with the same Service You Can Rely On. With a new logo comes a new website, focused solely on what we do best - Hospitality Supply, check it out on the Hotelstuff page.



TARIFOLD

Tarifold wall and desk organizers enable you to get organized fast, to stay efficient and productive, and keep reference information instantly visible. With Tarifold's great products, you can clean up your work area and maximize your productivity. You will find the Tarifold system invaluable in so many places - to organize, protect, display & store. Information visible where you need it when you need it.



THE PEANUT GALLERY

The Peanut Gallery has been in existence for over thirty years. We supply Hotel Groups and small Bed and Breakfast establishments with the same level of great service. All our staff are highly experienced in the hospitality industry and we contribute our success to loyal customers, friendly and efficient service and a superb range of well-priced, quality products. We have many exclusive agencies and because of our many years trading, if we do not have what you are looking for, we can source it for you.



THE T-SHIRT BED CO

A new era in luxury bed linen is here... 100% Cotton and 100% non-iron, T-Shirt bedding has taken the world by storm! Now available in SA! Aside from being 100% non-iron and crease-proof they are gloriously comfortable to sleep on, with customers reporting deeper and longer sleep than ever before. Guesthouses and hotels are saving a fortune in ironing bills and manpower with quicker turnaround times and longevity of the linen is extended as the fabric is not stressed by ironing.



TRIPLE ORANGE

Authentic, safe, and environmentally-responsible products for a healthy home. TRIPLE ORANGE™ products are made from the oil extracted from the peel of the orange. Formulation is designed to make quick work of cutting through dirt, grease and residue build up, leaving nothing behind but a pleasant and refreshing smell. They are environmentally friendly, biodegradable and non-toxic.



WYNNYA

In a world where toxins confront us around every corner, the Wynnya range of all-natural, alternative skin care products are a breath of fresh air. The Wynnya range offers a truly 'green' approach to skin and beauty care. The range's origins are steeped in a combination of aromatherapy and herbalism, with products containing wholesome ingredients such as beeswax, honey, coconut oils and other essential oils that have stood the test of time. Our product line includes Coconut Soaps, Face care products, deodorant, mosquito repellent, diffusers and much more.



Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, we offer a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking & Workshops: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

