

Hello from Hotelstuff

I had my first proper holiday in 5 years. 11 glorious days and 12 nights on a train, following the footsteps of David Livingstone in a refurbished old Rhodesian Railways train, the Shongololo Express! Bliss.

Travelled from Victoria Falls to Dar es Salaam and then had an awesome week in North Mara, Amboseli and a private reserve north of Mt Kenya. Pure magic.

I love, love, love Africa and I love trains!

LIMERICK LAMENT

The only thing worse than having no time, is wandering about with nothing to do
The only thing worse than laptop purloined, is stumbling upon young Honey Boo Boo
A new website... just hours away
An imminent workshop in...Polokwan-ay
Means brief news clips will just have to do.



Lorraine Jenks

What We've Been Up To

AWARDS

Award Nominations

- **ECO-LOGIC AWARDS by ENVIROPAEDIA** - I came second (by one point!) in the Eco Warrior category. My friend and inimitable greenie, Jeunesse Park from Food and Trees came first, and quite rightly so, having been a finalist for three years. We got a Certificate of Commendation. Congrats Jeunesse - well deserved!
- **ESKOM'S ETA AWARD** - We are finalists in the Creating Energy Efficiency Awareness Category. Went through a gruelling day of presenting and adjudication. Winners to be announced in December. Hold thumbs!
- **SAEE (South African Energy Efficiency) Award** - We are finalists here too in the Eco Champion Category for our Green Lifestyle Home at Decorex and our Eco Green Hotel at Hostex. Winners will be announced at Emperor's Palace this Wednesday. Thumbs and toes!



Eco-Logic Awards - I dressed as a Sustainable Tourist

IMVELO Awards

This year saw Imvelo taken over (read "low-jacked") by the Dept of Tourism's newly formed Lilizela Awards. Eddie Khosa and Caleb Mabaso from FEDHASA asked me to be "Chief Justice" and to oversee the judging process. Watching the animated debate between judges, arguing for their favourites, was testimony to the extremely high calibre of entry. We have come such a long way from a small event a decade ago, to a glittering extravaganza in Pretoria in 2013.

TEDCOR Awards Function

I was delighted to be invited to give the keynote address to waste management specialists and operators, Ministers and Mayors and was bowled over when Minister for Cooperative Governance and Traditional Affairs, Mr Lechesa Tsenoli used points from my address to elaborate upon and both he and Minister Popo Molefe came to my table to chat afterwards to tell me they liked my thinking and we need to meet. I believe there are untapped opportunities for job creation in hospitality.

PRESENTATIONS & WORKSHOPS

Capital Hotel School

The Capital Hotel School and Training Academy asked us to address their students on 'Going Green'. We have only managed to visit a handful of schools and wish we had time to do more. These young folk are our future and have so much to learn.

Workshop in St Francis Bay

We had doubts about the number of delegates we could attract in the small town of St Francis, but the hospitality community proved to be informed and committed and we filled the St Francis Golf Estate's conference room to capacity (and nearly AWOLed to stay an extra week).

Mokopane Chamber of Business

The Mokopane Chamber of Business invited me to address their members. What a pleasure to drive out of town and meet the wonderful people who grow our food, work the mines and strive to preserve our wildlife.

Corporate Sustainability

I was invited to be a guest speaker to one of the most animated groups ever at a seminar organised by Tiekie Barnard Consultancy - fun and laughter and good debates.

SA Travel and Tourism Summit

The Travel and Tourism Summit was a long two-day event where many (same old same old same) challenges were addressed and decision makers were assigned tasks. Sadly, there was virtually no mention of sustainable or green hospitality. Aside from a riveting address by Deon Chang, there was no acknowledgement or recognition of changing trends in young travellers' styles and tastes.

Hotel Verde

What can I say? The highlight, by far. We have supported this project from its inception and over time, met with Mario, his architect, Guy Stehlik and Riaan Raubenheimer. To do a workshop with the rest of their team was a joy. Then to have the privilege of spending a night left me slack-jawed at the extent and scope of their eco and green journey. They tick every green and sustainability box and much, much more. Green surprises around every corner. I will do a separate piece with more detail soon.

Photo Gallery of our Activities:



A very busy team judging the Imvelo entries



Minister van Schalkwyk and me at the Lilizela Awards



Full house at the Eskom and Hotelstuff/Greenstuff St Francis Bay Workshop



Minister Tsenoli, Dr Molefe and me at the Tedcor Awards Function



Hotel Verde team



Corporate Sustainability presentation



SA Travel & Tourism Summit



Jeneusse Park, Michael O'Brien-Onyeka and me at the Eco-Logic Awards Event

Upcoming Event

Eskom and Hotelstuff/Greenstuff Workshop - POLOKWANE

Our next free Hospitality workshop, in collaboration with Eskom, is scheduled for Wednesday, 13th November 2013. There are still a couple of seats available and if you would like to join us, please rsvp at workshops@hotelstuff.co.za by **no later than midday on Tuesday, 12 November 2013**.

(For future workshop details, email workshops@hotelstuff.co.za)

New and Repeat Subscribers to our Directories



5ROOMS

5rooms.com strives to provide a world-class online shopping experience when buying homeware and furniture at unbelievable prices. They offer their customers 24 hour access to an ever-increasing range of popular designs and hard to get brands. They have full product listings with all the information you need to make informed buying decisions. Professional and personal customer service; secure payment facilities; and free delivery anywhere in South Africa; plus flexible return and exchange options.



AFRICAN KINETICS

African Kinetics is the manufacturer & supplier of eco and human friendly amenities products to the Hospitality Industry and individual clients. They offer personal service, develop long lasting relationships with their existing clients and look forward to doing the same for you! They are open throughout the year, with products being readily available.



APPSTER

Appster (Pty) Ltd builds world-class mobile app solutions for corporates across South Africa. Appster's mobile event app is an interactive experience that connects attendees, speakers, exhibitors, and sponsors. The hidden benefits include reduced paper, reduced printing costs and eventually to all but eliminate conference brochures and leaflets. The impressive fact is that their mobile event apps make events more popular.



CANNATA

It has been an exciting year for Cannata & Sons, natural stone suppliers, manufacturers and installers. Besides being preferred suppliers of the greenest hotel in Africa, VERDE HOTEL, they have also custom designed and implemented new techniques to stone installation for the prestigious 31 floor PORTSIDE development in Cape town CBD, comprising of 6000m2 of natural stone. For this family run business, the ability to custom design whilst maintaining a high quality of workmanship is what makes them the preferred supplier for most industry users.



CHOCOLATE TIME

Chocolate Time is much more than an ordinary chocolatier. Based in Cape Town, their chocolate factory creates personalised chocolates made in strict accordance with their client's requirements, using Lindt, Belgian and sugar-free chocolate. Chocolate Time can transform your idea into personalised chocolates. Chocolate Time supply many hotels, B&B's and guest lodges all over the world. Pillow Chocolates for your guests always show how much you care that they have the most stunning stay at your establishment.



EAST COAST AMENITIES

They manufacture a wide range of towel and linen products which can be customized to suit your needs for the hospitality sector as well as other sectors including the healthcare industry. In addition to custom made uniforms, they also have a wide range of standard uniforms to choose from and can supply throughout South Africa.



EUROBERRY

Euroberry has developed a premium range of high fruit content syrups for a wide range of applications such as fruit slushes, milkshakes, granitas and cocktails. The fruit syrups were developed with high fruit content and are entirely free of artificial colourants and artificial flavourants. They are available in 14 flavours and 1.2 kg dispensing packs with an optional easy to use pump. Euroberry is also proud to advise that they can offer an entire package from Smoothie making machines, slush units (single and multiply barrels) and also soft serve units.



GREG'S BEDS

Greg's Beds is a national bedding group situated in Cape Town, Durban and Johannesburg. Greg's Beds stock an exclusive range of mattresses and bed sets at very competitive prices. New range brands include Serta, Genessi, Beaujolais and others are always in stock. Greg's Beds also service the hotel industry, B & B and guesthouses at special discounts.



GROUTREPAIR

GroutRepair is a strong, easy to use water based Epoxy Grout Colourant. It re-colours, seals and rejuvenates existing grout joints, and it also simplifies on-going grout cleaning. The time required to restore a bathroom or kitchen is minimal and does not require the removal of existing grout. This solvent free and low odour product is available in various selected colours.



HYCHEM

Hychem is recognised as one of the market leaders of chemicals, environmental solutions, accessories and associated services to the hospitality industry. Hychem has national coverage with regard to warehousing, administration and distribution, with distributors in Swaziland and Botswana. Hychem's products are produced to stringent quality control measures at their factories in Midrand, Durban and Cape Town.



JACQUES JANSSENS

Jacques Janssens has supplied a variety of top quality luxurious bathrobes and wraps for the past 20 years. They are expertly manufactured for supreme comfort with the resilience to withstand harsh hotel and guest resort treatment, at very competitive prices. Their men's and women's bath robes include kimono, shawl collar, hooded styles and wraps. They are able to adapt products according to requirements, such as embroidering logos, inserting matching or corporate colour cord-piping, etc.



JENEV ENTERPRISES

Jenev Enterprises is the largest stockist and supplier of upmarket towels, bathrobes and washable slippers in South Africa for over 25 years. They supply the retail, wholesale, hotel, promotional, embroidery and printing industries. Their policy is to supply whatever the customer requires, without any specific minimum quantity, as long as the towels or gowns are purchased for commercial usage. They are proud to be SADC and BEE compliant.



LINEN TRENDS

Their flagship SNAG FREE Bamboo Towel is super soft against the skin, highly absorbent and dries up to three times faster than 100% cotton. Maximum wash temperature of 40°C and even cold wash is all that is required for this amazing towel; thus saving energy and contributes to preserving our planet. Bamboo yarn also contains anti-bacterial and bio-degradable properties making their product eco-friendly. This amazing article will remain plush and last for many years!



MANTELLIS

Mantelli's produce world class premier biscuits, specialising in smaller runs of niche biscuits and cookies which have a significant handmade component differentiating them from biscuits made in mainstream factories. Mantelli's offer a wide range of delicious biscuits & cookies, shortbreads & rusks. Mantelli's corporate range can be personalised with your branding, making an ideal night time treat.



MATCHLESS CANDLES

Matchless Candles import and distribute heat, wax and flame free rechargeable T-light candles and lamps. The beauty of these products is that they are efficient, effective, time saving and budget friendly. Matchless Candles offer an easy way to bring light to tables. For alfresco dining Matchless Candles offers the simple solution as their products are wind resistant. The i-Light rechargeable LED lamp with its contemporary design and cutting edge style is perfect for this application.



MICROS

MICROS has the solution for your business! The MICROS Point of Sale and OPERA Property Management System is scalable and designed to meet the varied requirements of any size hotel or restaurant. MICROS is a world class product that provides rich functionality, flexibility and ease of use to compliment your business requirements.



NEXUS ACCESS SYSTEMS

Nexus Access Systems specialise in providing businesses with the highest quality and cutting-edge Access Control Systems. They have been operating in the Access Control Industry since 2000 and have worked with world-renowned Hotels, Companies and Education Institutes. A new initiative by Nexus Access Systems is to help promote an effective way of disposing of E-waste. They collect and dispose of Proximity Cards and Tags at NO COST to you or your business.

NICETIES



Niceties are a young dynamic force in the wholesale of selected housewares, organisers, garment hangers, protectors, bathroom accessories and home fashions to trade only in South Africa and Africa. They have over 3000 items in their range that are of the highest quality and many have never been available in South Africa before. Their sort and store solutions will help customers organise their lives when combining innovative design, high-fashion sensibility and competitive pricing. This winning combination has allowed them to become a leader in the housewares industry.



NUMATIC INTERNATIONAL

Cordless Cleaning! Numatic's latest cleaning technology. There are many occasions when cordless professional cleaning is the simplest solution in difficult circumstances, avoiding any conflict with the public concerns in complying with increasing issues of Health and Safety and increasing regulations in such applications as the cleaning of aircrafts. Cordless vacuum innovation presents simplicity, convenience and total freedom ... any time ... anywhere.



RAND VIDEO

Rand Video has over twenty years' experience in the filming of corporate events, infomercials, training videos and tourism. They have worked with a number of Top 100 companies over the years in South Africa, including Unilever, Sun International, Nedbank, Checkers and GE. They also specialise in CD and DVD duplications.



RODLIN DESIGN

For 20 years Rodlin Design's success has been through its commitment to quality and service, hence its involvement in all major convention centers in South Africa. With their expertise and experience in providing seating solutions they believe that they are not only suppliers to the project but also an integral part of the design team. The equipment they use in the hospitality industry is modular, mobile, and fold up, multifunctional equipment and complements their seating ranges, which are stackable, can be transported and be stored on a dolly. Their products comply with strict SABS requirements.



SEBO

Designed and manufactured in Germany, SEBO vacuum cleaners are the choice of cleaning professionals the world over. SEBO vacuum cleaners are tough, reliable and engineered to give excellent cleaning performance. They are recommended by carpet manufacturers such as Axminster, Desso, Interface Carpets because they are effective without being aggressive.



SMART ASH

An effortless solution to cigarette waste - Smart Ash offers fully serviced rental bins, emptied and cleaned for you and which can double as advertising space or be purely decorative in appearance. Many attractive finishes available.



TECHNOSWISS

For almost 20 years, Technoswiss CC have been bringing European quality and style to Southern Africa with their range of precision made hairdryers and shaving/cosmetic mirrors. Exclusive distributors of the JVD and Aliseo brands, all items are designed with your guests' safety in mind and have anti-theft features. NEW STOCK JUST ARRIVED.



THE RECYCLING BOX

The Recycling Box is a space, cost and eco efficient recycling bin for household and office use. The Recycling Box functions as a bin and carry bag which means you can conveniently take your recycling to your closest drop off centre or school. The Recycling Box facilitates separation at source so that you can deposit it directly into the relevant recycling skip without decanting your recycling into separate bags.



UNIVERSAL PAPER & PLASTICS

Universal Paper and Plastics is a family owned business that has been supplying the South African market for over 60 years with high quality tissue products. They specialise in the manufacture of printed serviettes/napkins, bathroom tissue, kitchen towels and hankies. For the consumer they offer the Dinu range of tissue products as well as the Diamond range of ultra-premium napkins. Their UPP Professional range caters to the wholesale and hospitality industries with bulk packaged tissue products as well as customisable serviettes/napkins and hanky boxes.



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drop us a line at info@hotelstuff.co.za or call us on 0860 272 272.

