# Hotelstuff / Greenstuff

## Newsletter

#### Hotelstuff and Greenstuff Newsletter: Issue #45

November 2014

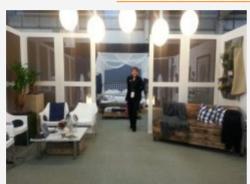
#### **Hello from Hotelstuff**

We have lots of news and lots of new subscribers, some thoughts on Ebola at the end, and two particularly special bits of extra news to share with you:

First, the release of our video of the award-winning "*Greenstuff Eco Guest Suite*". Thank you to the subscribers who participated, to Inspire Design and Décor Expo for the opportunity and to our amazing little team for pulling it together in just a couple of days.

Click on the heading or images below and take a little tour of our award winning project.

#### GREENSTUFF ECO GUEST SUITE - Video





Secondly, we are thrilled to announce that Lorraine has qualified to be accepted as a full member of the Professional Speakers Association of Southern Africa. This is no mean feat when you learn about the level of achievements and standards required. High five to our Little Green Queen!





#### **CLIMATE CHANGE - A Limerick**

Anonymous 2013

We can argue how fast or how slow The climate will change - we don't know But we're in a position To control emission So why not just give it a go?



**Lorraine Jenks** 

Please remember to 'LIKE' our Facebook pages:





#### SAEEC - South African Association for Energy Efficiency Conference

Lorraine was honoured to be invited to speak to the new Women in Energy Association. She was blown away by the commitment of a young Nuclear Physicist and by the connections and capabilities of the other women; women who will make a difference. Women together are awesome! Hope and humour.







## **WORKSHOP with Eskom - Agriculture - KZN MIDLANDS**

Our second workshop for farmers. Very well attended. Eskom addressed energy efficiency and we gave two presentations: *Impact of Climate Change on Agriculture* and our usual *Energy Water, Waste and Resource Management*. Great audience.





#### **EVENT GREENING FORUM - Sandton Convention Centre - Keynote**

Used the "World Cafe" format; a slick and efficient model with only 10 minutes to present, followed by very effective round table discussions. Lorraine spoke in two slots: *Materials for a Green Exhibition Stand* and also on *Sustainable Accommodation*.





#### **ENVIROPAEDIA - Eco-Logic Awards - Certificate of Merit**

Debbie Noakes Schiff received the award on our behalf, dressed as a "Green Tourist" with sustainable and eco friendly clothing, backpack and goodies. Thanks Debs!





## **EVENT GREENING FORUM - JHB Networking Session**

If you missed this event on Thursday, just shout and we'll find a way to share our presentation with you.



Read some of our <u>previous newsletters</u> to see what we've been involved in

## **New and Repeat Subscribers to our Directories**



#### ADAPT

ADAPT is an innovative supplier of Mobile Beverage Vending and Event Branding equipment. We produces a range of equipment used by the Lodges, Hotels, Conference venues, etc to dispense beverages (cans, bottles or draught) or maintain the cold temperature of food/ beverage. Products include a range of Cooler Boxes used on the back of bush vehicles and mobile bars to dispense beverages, etc. All our products are proudly designed, developed and produced in South Africa.



#### **AFRICAN KINETICS**

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African Kinetics is the Manufacturer & Supplier of Eco and Human friendly amenity products to the Hospitality Industry and individual clients. We offer personal service, develop long lasting relationships with our existing Clients and look forward to doing the same for you! We're open throughout the year, with products being readily available. All our products can be customised to your requirements.



#### BLACKBASS (PTY) LTD

Blackbass is a product distribution agency in South Africa that source unique and interesting products, locally and internationally. From the exciting range of Gifts in a Tin suitable for stocking fillers and birthday presents to beautiful Kikoi items like sarongs, beach towels and bathrobes. They also supply a range of Simply Natural products made from the purest quality beeswax blended with natural vegetable and plant-derived ingredients as well as the finest essential oils. Added to their collection are savvy little screen cleansing towelettes from Well-Kept, to clean smudges on phones, gadgets & optical lenses.



#### **CHOCOLATE GRAPHICS**

Chocolate Graphics' chocolates are uniquely embossed with a raised chocolate design. These chocolates make ideal wedding chocolates, promotional chocolates, chocolate logos and personalized chocolates. Our process is patent protected and 100% chocolate. We operate from Cape Town and started doing business in 2007, supplying branded turndown chocolates to major hotel groups and event organisers.



#### CIRO BEVERAGE SOLUTIONS



Our coffee, tea and beverage support brands have become market leaders in the Hospitality, Business and Industry channels. The strategic positioning of our brands will ensure value added leverage, and a competitive edge, to the businesses of those clients who carry our brands. Ciro can further provide customers with a choice of marketing support and display material aimed at consumers in order to promote the brand attributes and value to the best advantage.



#### **COLETTE LIVING PTY LTD**

An exclusive interior decorating company with a dedicated focus on client's needs, space planning, and organized living. We specialize in compact living, interior decorating advice, sourcing and the implementation of all designs. Colette Living has an exclusive furniture range, interior homeware, accessories and a designer clothing range.



#### DECOR ACCENTS

At Decor Accents we strive to provide our clients with long term, high quality products. The Designer Bed Skirt is a unique product in its design and functionality and replaces the old-fashioned bed frill. It covers the bed base with a durable fabric that is sustainable, easy to clean and does not move when the bed linen is changed. Our Designer Bed Skirts add the finishing touch to one's bedroom, hotel room or guest house. Decor Accents provide beautifully designed Bed Skirts, which are a perfect accessory to a bedroom. The Bed Skirt fits snugly over the top of the bed base, to just above the floor, and does not move when the bed linen is changed. The Bed Skirt is a stylish product that will enhance the look of any bedroom.



#### **ECLIPSE FURNITURE**

Eclipse is a national distributor of Saxo quality contract furniture with designs inspired by leading Italian manufacturers. The seating and tables are contemporary yet functional for all types of settings and can be customised to specific styles. Our intention is to become South Africa's premier distributor specifically aimed at designers, architects, and the restaurant and hotel industry. Furniture is sourced worldwide from manufacturers who are the forerunners in their respective fields in terms of quality, innovation, function and design. We offer competitive prices without compromising quality and service.



#### EUROBERRY

Euroberry (Pty) Ltd is a reputable supplier of fruit products and has been servicing the industrial, catering and retail trade for more than 10 years. Euroberry specializes in frozen fruit, fruit purees, fruit concentrates, baking stable fruit pieces, candied fruits, cranberries, pumpkin seeds and Goji Berries. Our vast selection of fruit is available all year round, as we source our products from both local and overseas suppliers. We are constantly looking for National and International trends such as "Super Fruits", and the latest innovations so as to be able to supply our customers with an avant-garde product range.



## **GUEST SOAPIES**



Guest Soapies was established in 2003 to satisfy the need for high quality & readily available guest amenity products, not only in bulk, but also in smaller quantities. We supply distinctive guest amenities, that we believe are not only of the highest quality, but also affordable. All of our products are completely customisable to meet your unique requirements.



Our aim is to bring quality, affordable & personal hygiene services to our clients by assessing their needs and providing affordable and applicable solutions. Our vision is to work with our clients and use products and services that are safe for all persons involved and are food safe were required. We provide Hygiene service & equipment, Pest control, Cleaning services & products and many more services.



#### **IGUEST**

Talk to iGuest for those essential guest registers and a full range of safety signage for your hotel, lodge or guest house. Stay legal with statutory requirements as well as insurance necessities with Own Risk notice boards for parking, pools and reception.



Jenev Enterprises was established in 1983 and we pride ourselves as the largest stockist and supplier of upmarket towels, bathrobes and washable slippers in South Africa. Our specialty is quality. Under Jenev Enterprises we have the following brands; Club Classique, Ecla, Terry Lustre and Zorbatex all of which has a wide range of towels, gowns, hand and bath towels, bath sheets, face cloths, slippers, beach towels, bath carpets and Velour gowns. We continue to excel in our market by offering stylish and comfortable range of bath wear. We also have a special bathrobe for weightlifters and rugby players that has extra sleeve width for bigger biceps and a bigger chest size.



#### **JUST GREAT IMPORTS**

At Just Great Imports we specialize in sourcing and importing Quality Practical and Healthy House and Home products. The Crystal Aire Purifier assists in the elimination of bacteria, pet and tobacco odours and revitalises the air. It also prevents mould and fungi growth, removes pollen, dust from the air and reduces the effects of paint fumes. It works well for Adults and children for chest decongestion, is great for Asthmatics, helps with seasonal allergies, moistens the air and helps with dry coughs. It is ideal for homes, offices, medical rooms and hotels.



Justshaz Professional, as a Hotel Amenity Supplier, strives to do the best and pamper the rest with our exclusive Hair and Body Care Range designed for Bed & Breakfasts, Hotels, Lodges and Guesthouses, etc. Each product is designed with the customer in mind as they have a choice of natural ingredients with ultramodern package designs. We can customise and personalise all of our amenities by designing and producing any shaped bottle with any branding. We also have a GREEN products campaign. Justshaz manufactures Shampoos, Conditioners, Shower Gel, Body Lotions, Bubble Baths, Soap, Shower Caps and many more amenities to the client's specifications.



### **LINEN TRENDS**

Our flagship SNAG FREE Bamboo Towel is super soft against the skin, highly absorbent and dries up to three times faster than 100% cotton. Maximum wash temperature of 40 ℃ and even cold wash is all that is required for this amazing towel; thus saving energy and contributes to preserving our planet. Bamboo yarn also contains anti-bacterial and bio-degradable properties making our product eco-friendly. This amazing article will remain plush and last for many years!



Matchless Candles import and distribute heat, wax and flame free rechargeable T-light candles and lamps. The beauty of these products is that they are efficient, effective, time saving and budget friendly. Matchless Candles offer an easy way to bring light to tables. For alfresco dining Matchless Candles offers the simple solution as our products are wind resistant. The i-Light rechargeable LED lamp with its contemporary design and cutting edge style is perfect for this application.



#### **MELAIRE LINENS**

Melaire Linens are manufacturers and suppliers of bed linen, table linen, gowns, laundry bags and various other hotel textiles. We are committed to meeting the requirements of our clients in a professional manner, always providing a product of the highest quality. We supply directly to hotels as well as indirectly via companies who have their products manufactured by us for hotels, hospitals, etc. Melaire Linens primarily services the hospitality industry in South Africa and neighbouring Southern African countries.



Cordless Cleaning! Numatic's latest cleaning technology. There are many occasions when cordless professional cleaning is the simplest solution in difficult circumstances, avoiding any conflict with the public concerns in complying with increasing issues of Health and Safety and increasing regulations in such applications as the cleaning of aircrafts. Cordless vacuum innovation presents simplicity, convenience and total freedom ... any time ... anywhere.



## **ODORCURE**

OdorCure (Pty) Ltd, established in 1996, has over the past 17 years implemented many successful systems, providing Odour Control Solutions, Grease / Fat Trap Services and Water & Wastewater Treatment Technologies and Products, to an array of commercial and industrial clients. Since we opened our doors in 1996 the business has grown from strength to strength because we offer: Cost-effective, practical solutions, a no risk approach for the customer, flexible applications and an intense focus on after-sales service and backup.











#### OUT OF THE BOX

Out of the Box provides skills, hope and opportunity to disadvantaged, unskilled and uneducated South Africans enabling them to find sustainable income generating opportunities. We do not only skill people, we assist after their training to help them set up their own small business or teaching facility. We offer the following skills: Beading, Sewing, Embroidery, Quilting, Soap making, Candle making, Jewellery making, Mosaicing, Screen-printing, Knitting, Bead and wire work, Woodwork, Computer Literacy, Computer Repair, Cooking, Baking, Waiting on tables and Sustainable Vegetable Growing.



#### **PRENOX**

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When searching for the right company to supply your catering equipment, you need someone that understands the importance of design engineering and its impact on quality and efficiency. Prenox operates within the industrial catering industry and designs, manufactures and supplies a wide range of industrial kitchen equipment and Convection Ovens, including the unique Modular Range.



#### RECYCLING BOX



The Recycling Box is a space, cost and eco efficient recycling bin for household and office use. The Recycling Box functions as a bin and carry bag which means you can conveniently take your recycling to your closest drop off centre or school. The Recycling Box facilitates separation at source so that you can deposit it directly into the relevant recycling skip without decanting your recycling into separate bags.



#### **RODLIN DESIGN**



Rodlin Design was founded in 1993, mainly as an auditorium seating and chair manufacturer, but has since expanded into the conference and hospitality market. The equipment we use in the Hospitality industry is modular, mobile and fold up, multifunctional equipment and complements our seating ranges, which are stackable, linkable and can be transported and stored on a dolly. Through the growth of Rodlin Design locally, we have been able to expand our market and currently we supply Angola, Namibia, Tanzania, Zambia, Botswana, Kenya and Nigeria.



#### STUDIO IRA BEKKER



Well known mosaic artist, Ira Bekker, has found a new medium in which she is creating exquisite fabric products. ECO-PRINTING and ECO-DYEING are beautiful, alchemical processes in which plant materials and metals are combined with natural fibres to produce results that are beautifully organic yet totally sophisticated, capturing the spirits of the plants they come from and exudes beauty, integrity and a sense of mystery. The resulting fabrics are then made up into cushions, tableware (table cloths, serviettes, placemats) wall hangings, room dividers and accessories like scarves and bags.



#### **TECHNOSWISS CC**



For almost 20 years, Technoswiss CC have been bringing European quality and style to Southern Africa with their range of precision made hairdryers and shaving/cosmetic mirrors. Exclusive distributors of the JVD and Aliseo brands, all items are designed with your guests' safety in mind and have anti-theft features. NEW STOCK JUST ARRIVED.



#### VARISAN



Warisan's solid wood furniture has been found in many of the most elegant and luxurious hotels and resorts for over 20 years. Whether you need stylish contract furniture or refined residential furniture; outdoor, contemporary or rustic designs, there will certainly be something to interest you at Warisan. An industry leader in Indonesia with global offices and one of the very few manufacturers who only use wood from government sustained plantations!



#### **WATNEY DESIGNS**



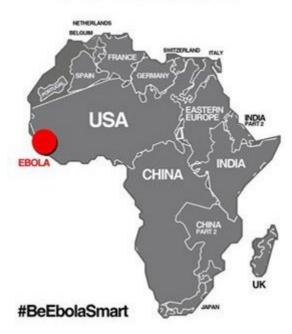
Watney Designs is a family run business that brings back the rich history of South Africa by recycling old, weathered wood and other materials. We manufacture standard and custom sized furniture, picture frames and other home decor products from these various materials.

## **Trivia - Complete and utter Trivia**

#### **Ebola in Africa**

To all the Sissy Tourists who are cancelling their trips to Africa, here is a depiction of the size of the continent of Africa. It is a whole bunch of countries, you know, and quite big. You are more likely to die from one of the thousands of diseases and lifestyle conditions at home, than you are from Ebola here in (not so) Darkest Africa.





#### Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have partnered with The Event Greening Forum and created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

**Speaking:** Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Workshops: Hotelstuff/Greenstuff is running nationwide workshops on sustainable and responsible hospitality, in partnership with Eskom, who promote their energy solutions. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions.

**Awards:** Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. Read more about the rewards here.

2014 Winner
Bronze Award
Inspire Trade Expo



2011 Winner EXSA

Best Green Indoor Pavilion

Hostex Johannesburg



2013 Special Award Winner Energy Efficiency Awareness Eskom ETA Award



2011 Winner
Chairman's Award
Imvelo Responsible Tourism



2013 1st Runner Up Patron of the Year SAEE Award



2010 Winner

Best Overall Stand

Decorex Johannesburg

decoreX 50

Enviropaedia Ecologic Award

2013 2nd Place

Eco Warrior



2010 Winner
Excellence Award
Decorex Cape Town
decorex 10

For more information please visit <a href="www.hotelstuff.co.za">www.hotelstuff.co.za</a> and <a href="www.greenstuff.co.za">www.greenstuff.co.za</a>; drop us a line at <a href="mailto:info@hotelstuff.co.za">info@hotelstuff.co.za</a> or call us on 0860 272 272.



