

Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #60

June 2018

Hello from Lorraine and the Hotelstuff Team!

"Blow, blow, thou winter wind
Thou art not so unkind
As man's ingratitude." *William Shakespeare*

Man's ingratitude is the dearth of kindness; kindness to the soil, the air, rivers, the ocean, wildlife, livestock, forests and grasslands - it is the dearth of kindness to himself and his children's children.

I am writing this on Environmental Day.



After 48 years as an activist, I am suffering a crippling dose of compassion fatigue. So little changes; things just seem to get worse.

You know, it's actually so very simple. All we need to do is consider everything we buy and ask: where was it sourced, how did it travel, how was it manufactured, who were the workers, did it hurt anything during its use and lastly, where will it end up? Simple as that.

So, here's the thing. With the work we're doing as Climate Change Leaders, I have come to realise that it is going to take a devastating global catastrophe - on a scale bigger than WWII - for major industries and the people to wake up. Only then will humanity mobilise like the Americans did after Pearl Harbour and implement a global Marshall Plan if we want to survive.



Please remember to 'LIKE' both our Facebook pages:



Upcoming Event



Hotelstuff / Greenstuff
www.hotelstuff.co.za www.greenstuff.co.za

We have a big stand this year.
Floor space is sold out.
Limited shelf space still available.
Let us display your goods for you on our stand!

THE HOTEL SHOW - Attention All Suppliers!

The floor space on our stand at the Hotel Show is sold out. We have a few spaces left on shelves to display smaller items. If you have anything, whether it is "green" or not, that you would like us to display for you - quickly email us at exhibit@hotelstuff.co.za.

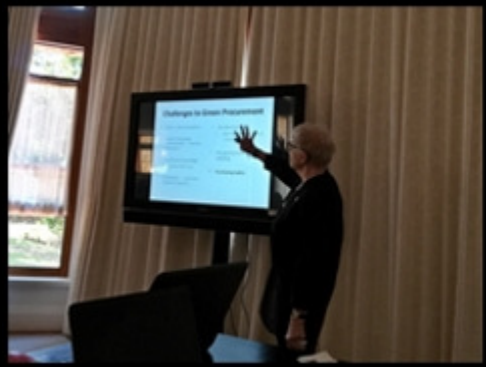
Last year we had four stands with large furnishings and this year we've decided to have a one large stand with lots of smaller items so that everyone has a chance to be in the limelight. Last year was excellent and this year will be even better.

Items like linen, towels, guest amenities, beverages, pillow treats, crockery, cutlery, cleaning materials, food, pest control, gifts, event goodies, drinks, kitchen equipment, paper products, stationery, key cards, uniforms, badges, chefs clogs, signage, and loads more can be displayed.

This is your perfect target market!

SWEDISH DELEGATION TOURS CAPE TOWN GREEN PROJECTS

We were invited to address a delegation of green hospitality professionals from Sweden who wanted to know how about our green initiatives in South Africa. What a pleasure to present to such a committed, switched-on group of people - felt so proud to tell them about some of our world class properties.



TOUR OF HOTEL VERDE

We took the Swedes on a tour of Hotel Verde. Lorraine consulted on this incredible project from the outset. It now has top international certification: Double platinum LEED, Green Building Council Green Star, Fair Trade Tourism, Responsible Tourism - World's Best City Hotel, Lilizela Imvelo (Lorraine was Chief Judge for two years) and many other local awards. Visit [Hotel Verde's website](http://HotelVerde.com) to be blown away.



ACCELERATED LEARNING SHOWCASE - SAICA

Lorraine promoted Hotelstuff and Greenstuff to executives from the SA Institute of Chartered Accountants and gave a showcase presentation about our work in sustainability, greening, climate change and ethical food.



EVENT GREENING FORUM

With the growing trend towards greening the events industry, Lorraine was asked to give a "World Café" style presentation on Green Procurement. Hotelstuff and Greenstuff were introduced again, especially the category for "Eco Conference and Event Products" that we created.



SOWETO EAT IN - "Agriculture for Radical Economic Transformation"

It was a day of colour, music, noise, small scale farmers, producers, chefs, brave activists, mavericks, game changers, thought leaders, entrepreneurs, youngsters, oldies, keynotes, debates, refreshed Slow Food mission statements, reunions, hugs, laughter and an assembly of just plain good folk trying to change our food system to be good, clean and fair to all. The event was organised along with [Izindaba Zokudla \("Conversations about Food"\)](#).



HTA - SCHOOL OF CULINARY ART

The topic was "Green Hospitality and Ethical Food" given to a group of enthusiastic young chef students. They are our future and keen to learn the right things to do but also some theories about the future of food.



[Read about Past and Upcoming Events on our NEWS page](#)

Website Stats and Banner Options

OUR STATS for the year:

- **Page Views:** +37,000 every month (These are real people using the websites, not just hits).
- **Subscribers and Followers:** +24,000 (Opted-in).
- **Website Users:** +9500 (Folks who have used our helpdesk direct - [see the list here](#)).

WEBSITE BANNERS

We are promoting a major new value add to our subscribers - **Banner Options** on our websites.

The large **Homepage Banner** and smaller **Banner on Every Page** - there to **increase your brand awareness** and **expose your company to more than 37 000 active industry contacts** per month. These options are available on both our Hotelstuff & Greenstuff websites. [Please contact us for more information.](#)

Hotelstuff
Home | About Us | Directory of Suppliers | Speaking, Training and Workshops

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Cleaning & Chemical Products
Conferences & Events Staff
Containers
Food & Beverage
Furniture & Cover
Hospitality & Accommodation
Hospitality Operating Equipment
Hotel & Operating Equipment
Maintenance & Service
Miscellaneous
Tobacco & Cigarettes

LET YOUR COMPANY HERE

SEE YOUR AD HERE OR HERE

Banner Advertising on Hotelstuff

- Instant Exposure to 37 000 Industry Contacts a Month
- Increase Your Company's Brand Awareness
- Key Networking Benefits
- Online Exposure 24/7

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Building Materials
Cleaning Products
Conferences & Events Staff
Containers
Energy Solutions
Food & Beverage
Furniture & Cover
Guest Room Products
Hotel Management
Hotel Solutions

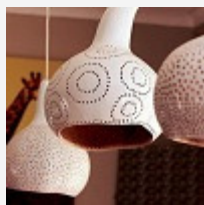
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AFRIHOUSE

Afrihouse is an African-inspired décor company who endeavour to supply the game lodge/hospitality industry with any décor item they may require. Our passionate team is continually sourcing unique and African-inspired décor treasures, however the majority of our products have been locally hand-crafted in Limpopo or manufactured by ourselves. We specialise in the making up of beautiful creations from horns, rattan, wood and anything out of fabric. Being the manufacturer of most of the items we supply, our prices will be hard to beat.



ANMACK DISTRIBUTORS

Our speciality is in supplying natural fibre products to the hospitality industry, locally and ethically sourced. 100% Local goose-down duvets and pillows, 100% local silk duvet inners and pillows, 100% SA Cotton throws and blankets, Bamboo throws and blankets made locally, wool ethnic Basotho Blankets, 100% no-pile Turkish-style cotton towels for the sauna, gym and pool, made locally of course. Mohair locally sourced is included in the mix. We supply great natural products that Don't Cost The Earth!



ANRAY MANUFACTURERS

Anray Manufacturers is one of the largest Cast Aluminium Garden Furniture Manufacturers in South Africa. With well over 20 years of experience, our service is guaranteed. Anray Manufacturers manufactures cast aluminium garden furniture and parts that are custom to your business or personal requirements. Contact us and we will do our utmost to cover your needs.



BLENDWELL CHEMICALS

The days of weak environmentally friendly cleaning products that don't clean are over. At Blendwell Chemicals we have introduced Enviroblend products in a sachet format that is packaged as 30 sachets per box. Advances in cleaning technology allow us to manufacture cleaning products from renewable and sustainable resources. Our products are readily biodegradable, non-toxic and easy to use and more importantly kind to people and the environment. Level 2 BEE, Green Tag Certified and Proudly South African.



BRAVE TEAM TRADING

We manufacture outdoor durable easy to clean table cloths and chair covers as well as shower curtains, mattress protectors and mattress covers. We also supply laundry and trolley bags as well as trolleys to the hospitality and healthcare industry. We manufacture Tuffy Bags, Tubby Bags, Braai covers, skottle covers and Tool bags all made out of high quality polyethylene in a variety of colours.



CHOCOLATES BY TOMES

Chocolates by Tomes is a premium, gourmet chocolate manufacturer, offering a delicious range of competitively priced chocolate, chocolate confectionery and baked items for the hospitality and confectionery industry. We supply some of the top hotels and confectioners throughout South Africa with our premium couverture chocolate, decadent pillow turndowns and scrumptious confectionery and baked treats. Subject to quantities we are able to custom brand packaging.



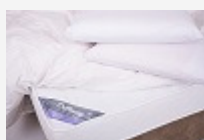
CXA MODERN FURNITURE

At CXA Modern Furniture we aspire to inspire, through design. Allow CXA Modern Furniture to custom make the ultimate trendy Hotel, Coffee shop or Office environment for you, where ideas can flow and people's innovation and creativity will reach new levels. Manufacturing is done according to your concept and specifications from the wood of your choice we incorporate steel and aluminium for a more minimalistic look. We manufacture Dining room chairs and tables, Bar chairs, Coffee tables, Free standing closets, TV cabinets, Beds and Desks.



DLT MEDIA

We supply some of the most prestigious hotels and guest houses in South Africa and can offer huge discounts of up to 50% off the cost of magazines. With access to all the top South African consumer titles we can deliver unbelievable cost efficient solutions to your magazine requirements. DLT Magazines now also available in digital format. Hotelstuff users get a free platform set up worth R5000.



DRIFTAWAY / FOAM FACTORY

Driftaway mattresses comprise of 100% high quality foam composite offering excellent performance in terms of both comfort and support, while being incredibly durable and high wearing. In terms of value for money look no further we offer a comprehensive range of mattresses, pillows, bedding accessories and comfort products all with the same attention to quality materials and workmanship. We fully assemble all our products ourselves and all the foam in our products is manufactured in house to the highest standards.



DYNACHEM

A new and revolutionary approach for the provision of portable heat for chafing dishes in the hotel and catering industry. The Chafo is a revolutionary and innovative new product from eco-burner. Designed to be the perfect 'drop-in' replacement for gel and wick chafing dishes, it overcomes all of the problems associated with heating chafing dishes by traditional methods. The Eco-burner Chafo is safer, greener and cleaner; the product gives greater control and is less wasteful than traditional gels and wicks.



ECO FURNITURE DESIGN

Eco Furniture Design is an established furniture manufacturer & supplier specializing in sustainable furniture and decor. We use locally certified and alien timbers as well as Glass Steel & Concrete elements. Our finishes are also a high quality durable range we have specifically chosen to perfectly accentuate our timbers and range. Custom requests and large orders are welcome.



ELAN DISTRIBUTORS

Elan Distributors Pty (Ltd) has become a very recommended supplier to the hospitality industry in Southern Africa and currently supplies the hospitality industry with over 12 000 products. These products are obtained directly from the factories that we represent which enables us to give you value for money at factory prices. What makes us stand out above the rest is that we enable you to purchase everything you need from one trusted supplier, which saves you time and money on transport costs as well as the hassle of keeping track of the numerous suppliers.



ENTELIZE WORKWEAR

We have been supplying the industry with the best in work wear, gifting, stationery, all PPE and PPE safety apparel, branding, and signage for more than 18 years. We have also added Hospitality supplies to our range, and offer only the finest in our extensive range to our clients, ranging from linen, towels, furniture (can be custom made), crockery, chefs wear, bathroom and bedroom accessories, exclusively sourced decorative items, to industrial cleaning products and equipment.



FANUTE

Fanute is the sole distributor of Xeros near-waterless industrial laundry systems in South Africa. Uniquely relevant to our long-term water and energy crisis, these systems can provide welcome relief for laundries and hotels to reduce their operating costs whilst providing a sustainable solution to the tourism industry. The Xeros polymer bead technology saves 80% of your water consumption when compared to traditional laundry systems and up to 50% of your electricity and detergent consumption. Fanute also offers a perfect linen solution for any accommodation host - Linen Rental - we rent you our hotel-quality linen and we provide a transparent price point for your budget.



FLAVIOWEB

Flavioweb (PTY) Ltd is a manufacturer and supplier of an extensive range of bedroom and banqueting linen products. We supply a varied quality of products dependant on client requirements - those with restricted budgets as well as the exclusive top of the range items. We offer a personalised service as well as excellent after sales service to all our clients, no matter what the size of the consignment.



GARDEN STEEL

Garden Steel is a newly formed South African Company, set up with the primary objective of introducing the Spring Motion Chair to Africa. Garden Steel's products are manufactured from solid Steel which is then powder coated for rust resistance or can be hot dipped galvanised then powder coated for Beach resorts, thereby ensuring longevity and durability. Our mission is to produce Top Quality, pleasant design, affordable furniture and other products which will enhance the Wonderful Outdoor lifestyle of Africa. Our focus is on customer service.

[Read some of our Previous Newsletters](#)
[to see what we've been involved in](#)



GREEN HOME

GREEN HOME is SA's leading distributor of Earth friendly take-away food packaging. We only sell GREEN packaging - products made from plants that are 100% biodegradable and compostable. Our comprehensive range includes coffee cups & lids, cold drink cups, straws, a variety of take-away boxes and clamshells, plates, bowls, cutlery, bags, deli wraps and much more. Our attractive and non-harmful food packaging is a great solution for food service professionals looking to set themselves apart as planet friendly and lower their carbon footprint.



GREENLIGHT

Greenlight Solar is a specialist Energy and Water Savings company that was started in 2016 to help business and homes reduce energy and water costs. Our energy and water saving products are selected because they work and our goal is to make energy saving and water saving products understandable and approachable. Our services are aimed at helping customers choose products that meet their needs affordably.



GREEN WORX

Green Worx Cleaning Solutions is SABS, ISO 14001, GBCSA and Global GreenTag certified and supplies innovative, environmentally responsible, biotechnology products based on the use of natural microbes and enzymes. It is South Africa's leading developer and manufacturer of green cleaning products, offering world class eco-friendly solutions that eliminate all forms of dirt without using harmful chemicals; it is cleaner, greener and smarter.



HEALING EARTH



Healing Earth products are pure, containing no artificial colours, chemicals, parabens, petrochemicals, synthetics or other harmful ingredients. Only pure organic botanicals and indigenous plant extracts are used in our holistic collection of products. We support local organic farming and use only pure, organic essential and indigenous oils and natural active ingredients. Our spa range has been developed with the insight gained from many years of experience in the beauty and wellness industry, and caters directly to the needs of premium, holistic spas. Our products are divided into families that aim to address specific skincare needs.

HOSPITALITY BRAND COMPANY



We are proud suppliers of Biodegradable Hotel Guest Amenities and products to the Hotel and Hospitality industry. We supply and distribute luxurious product ranges to compliment your establishment. You can expect the highest quality from our range of luxury products as well as genuine personal service. We are a proudly South African brand and company. If you are looking for a luxurious point of difference and wish to escape the ordinary, please contact us. Our Luxury Brands: Keet & Monks, Afriearth, Cubs for Kids and Afrisun.

HOTELTRONIX



Hoteltronix was established to meet the growing demand for the supply of professional services and equipment to the Hospitality Industry with the focus on enhancing guest experience through quality products. Core products are hotel electronic locks, hotel electronic safes, hotel minibar fridges, guest room amenities, room service equipment, restaurant equipment and conferencing equipment.

MAYSUN NATURALS



Hand-painted African inspired nature, traditional or contemporary designs, matching cushions and table linen (table runners, table mats and napkins). Birds, feather, quills, African circles and flamboyant ranges available. Unforgettable and exquisite textiles created in harmony with nature and benefitting the local community.

NC ELECTRONIX E-WASTE



We are an electronic waste removing company and serve all the greater areas of Cape Town, Kwazulu Natal & Johannesburg. We offer a complete disposal service of all electronic equipment, from government, to corporates, to individuals. We do any kind of electronic or electrical E-Waste removal for anyone, Schools, Companies, Government agencies, Private individuals. We collect and destroy electronic waste for government departments.

NIFTY NAPKINS



Nifty Napkins supplies the following items to the Hotel & Hospitality Industry: Linen Table Cloths, Linen Napkins, Chair back covers, Runners, Serviettes printed and foiled, all Coasters from beer mat to coffee filter papers to name a few. Some of our current customers are Southern Sun Hotel Group, Legacy Hotels and Tsogo Sun just to name a few. We strive for quality, service and price and for this reason we chose that as our company motto and pride ourselves on this standard. Please feel free to contact us or have a look at our products on our website.

PESCATECH



Over the years, we at Pescatech have done more than just strive to become the leading importer and distributor of premium grade cleaning solutions and products! Today we've not only helped several of SA's biggest-name companies clean up their act by completely transforming their cleaning processes and equipment, but we're also proud to offer a range of the most technologically advanced products and brands in South Africa's food processing industry.

REPUBLIC LIFESTYLE



Republic Lifestyle has evolved into a market leader in the South African home textile arena. We design, develop, source and manufacture products onshore, reducing speed to market and rapid response to customer demands. With an ever expanding product range, including beach and sun umbrellas, golf umbrellas, indoor and outdoor cushions, soft furnishings, laundry bags, pet care products, corporate branded products, citronella oils and candles and recently duvet covers, fitted sheets, flat sheets and ready-made curtains.

SUPERB CLEANING SERVICES



Superb Cleaning Services is a cleaning company based in Johannesburg which was born out of personal experiences. We have an amazing team of Cleaners we do Commercial Cleaning which includes Office Cleaning, Contract Cleaning, Event Cleaning, Carpet Cleaning and Many more. We also do Commercial Laundry for Hotels, Guest houses, Hospitals, Restaurants and also supply Cleaning Products.

SWISS ECO LINE & URIMAT



Swiss Eco Line & Urimat waterless urinals develops and markets water efficient, energy sustainable bathroom products designed to maximize the use of water, energy and other natural resources. Our taps & waterless urinals have won numerous awards globally such as the most sustainable faucet on our planet & Good Design award. Guaranteed to pay for themselves & maximize your water savings, join the green movement & save our most precious resource one tap & urinal at a time.



TAITHUYS DESIGN

Derick Tait and his TEAM, from Taithuys Design, are ready to transform your Hotel or Guest House in a practical and affordable way... your guests and you will love every detail! For the LOVE of Custom Design!



THE SILVER FLAIR

We are highly experienced in the hospitality industry with our Director having worked in the industry for many years. The Silver Flair understands our clients' needs. The Silver Flair specialises in supplying: Hotels, B&B's, Game Lodges, Guesthouses, Restaurants, Conference Venues, Corporates, Schools as well as private households. Choose from a wide range of products, namely: Bathroom Amenities, Guest Eats, Beverages, Electrical Equipment, Towels and Linen, Wooden Products, Mini Kettles... just to name a few.



TRIPLE M ANDREW

Manufacturers of textile related laundry machine parts and consumables. Our Product range has grown considerably over the years, giving clients a one stop supply and expertise service. Regardless of your laundry or dry cleaning requirements, Triple M Andrew has access to your every need.

Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking & Workshops: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

