

Hotelstuff / Greenstuff

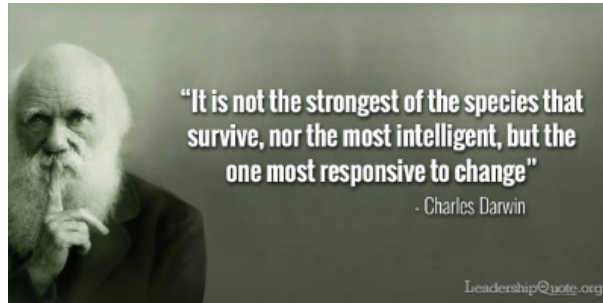
Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #63

February 2019

Hello from Lorraine and the Hotelstuff Team

Climate change is here. We understand what causes it. We understand the impacts. We are not anywhere near prepared enough.



ADAPT NOW BEFORE IT'S TOO LATE

Lorraine will be running a series of workshops on "Climate Change 101 - The Impact on Africa - How to Future Proof your Family and Your Business".

Focus will be on tourism challenges and survival tips, transport disruption, property modifications, changing seasons, responsible manufacturing, green procurement, waste management and the future of food. Tourism, especially in Southern Africa, is in for a rough ride. We need to feel in control of our uncertain future.



Email info@greenstuff.co.za for more details.

Don't forget to fight against single-use plastics, every opportunity you get. We can never give up the fight!



Please remember to 'LIKE' both our Facebook pages:



OUR 15th AWARD!

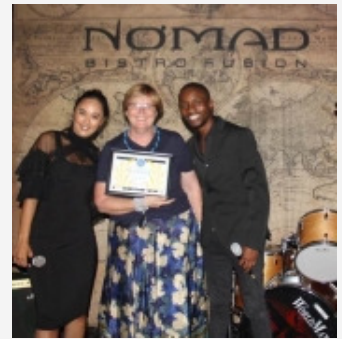
We are still totally amazed. Never, ever, did we dream our work would be so appreciated and honoured. Nearly 19 years of consistent, committed work by our intrepid little team to grow our websites and our continued reach into business and the private sector to share our passion for kindness and to encourage all to make responsible choices.

Thank you to Cape Town Experiences for nominating us and thank you to everyone in our network who voted for us!

CAPE TOWN EXPERIENCES AWARDS 2019 - "Never has our beloved city seen six industry sectors brought together for six individual awards ceremonies in one event such as now.

The aim of our Awards event 2019 is to seek out and highlight the incredible achievements of individuals, groups and businesses that encourage and embody city pride and unity, acting as role models in and ambassadors for the Mother City.

To acknowledge and reward excellence in (almost) every field, we have 600 nominees and 120 award winners across various industry sectors."



"Stop Smacking the Snooze Button" at Professional Speakers Association

I gave a really hard-hitting talk to fellow professional speakers at a chapter meeting.

Speakers meet decision-makers everywhere they work: conference and event organisers, hotel and restaurant managers, caterers, transport providers and, of course, the clients who book them to speak - huge corporations and manufacturers and sometimes the biggest greenhouse gas emitters and abusers of natural resources.

Speakers have a perfect opportunity to influence, encourage or simply plant little seeds on how to make better choices for all these sectors. Or, invite one of us to train or run workshops to show how simple it can actually be.

My talk was not fun; not my usual light-hearted style. It was to the point, tough and motivational.



Pecha Kucha Nights - 20 slides, 20 seconds each

An internationally popular Japanese concept to get presenters to cover a 60 minute talk into 6 minutes and 7 seconds! A discipline everyone should try to do just once. Imagine what a joy committee meetings would be.

I addressed the science (briefly), the impacts (with emphasis on certain industries), the critical need to plan, prepare, modify and adapt all areas of our lives to future proof ourselves and our careers against an uncertain future.



Website Banner Promotion

Suppliers, would you like to **increase your brand awareness** and expose your company to more than **37 000 active industry contacts per month**?

Now you can with our **Website Banner** options! [Please contact us for more information.](#) These options are available on both the Hotelstuff & Greenstuff websites.

Hotelstuff
Home | About Us | Directory of Suppliers | Speaking | Training and Workshops

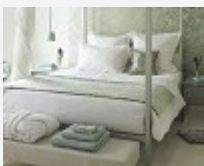
SEE YOUR AD HERE OR HERE

- **Instant Exposure to 37 000 Industry Contacts a Month**
- **Increase Your Company's Brand Awareness**
- **Key Networking Benefits**
- **Online Exposure 24/7**

REQUEST INFORMATION

[Read about Past and Upcoming Events on our NEWS page](#)

New and Repeat Subscribers to our Directories



ASTRO LINEN

Astro Linen was established in 1993, with over 25 years of experience in the linen industry. The company has grown to become one of the leading manufacturers in the industry, supplying linen, curtains and towels. Since it was first established Astro Linen has remained committed to its customers. With persisting dedication to providing top quality products and services it has become well recognized in the market.



BETTER EARTH

Better Earth provides cleaning products that are gentle on the environment (and your hands) but also high quality cleaning agents. All of our products are as effective as other cleaning products but provide peace of mind to the eco-conscious user. Better Earth's aim is to get as many people as possible to use affordable cleaning products that have little or no knock-on effects to the environment. Better Earth offer a special service with reduced trade prices for the hospitality industry.





BIOCIDE SYSTEMS

With Biocide Systems' products you can remove the toughest smells, like never before! Readily available, safe and affordable. Easily and effectively eliminates organic and chemical odours caused by: Cigarettes, Pet Urine, Vomit, Spoiled food, Mold, Mildew, Petrol, Diesel, Paint, Fish, Fire, Flooding, Trash, Sweat, Cooking, Soured milk, Waste and any other type of toxic odour you can think of. Simple to use and fast acting. Safe for vehicles, home interiors, hard and soft surface. Non-toxic, Eco-friendly and 100% biodegradable. No harmful residue, VOCs or Carcinogens.



BRABETZ

Brabetz Carpet Mill is a family operated business established in 1992. We offer customized rugs and wall-to-wall carpeting of the highest excellence to prestigious interior decorators, designers, and architects. Our rugs are manufactured for residential, hospitality & corporate purposes. We offer our valued clients infinite options in that we can produce any conceivable colour, design, size, shape, and texture.



BRYTE INSURANCE

The hospitality industry is often fuelled by passion and personal investment. At Bryte, we appreciate these values and provide support, confidence and professionalism to ensure sound protection. Our trusted professionals and purposeful approach mean you will be well-prepared for the unexpected. Bryte Insurance partners with you to protect your business and improve your risk profile. Our portfolio offers an extensive range of commercial cover for large and medium enterprises. We offer tailored solutions, focused expertise and above all, customer-centric service.



CRYSTAL IMAGES

Crystal Images is an outstanding supplier of unique decor items of the highest quality. Our range includes a huge variety of high end mirrors, furniture and decor accessories. Our mirror range caters to opulent decor for public areas and plainer mirrors suitable for use in bathrooms. Gilt to Cottage style our mirrors are suitable for any decor project. We also make up custom mirrors to any size required. Furniture ranges include colonial style, distressed and occasional. Range includes items suitable for bedrooms and public areas. Decor accessories include Lamps, gilt and metal vases, oil paintings and framed prints.



DANDYLION GREEN BUSINESS SOLUTIONS

Dandy Lion makes going green easy! We offer turn-around solutions to design, brand and customize each gift. Hand-made, seed embedded paper ensures our tags & care cards reinforce the green message - these can be sown & grown, after use. Our dedicated horticulturists offer expert advice for your specific event and budget. Dandy Lion delivers direct to your office or event in all major centres and care instructions accompany all orders.



EARTH KIND

Earth Kind is a company with a strong commitment to the environment. Our products are revolutionary, that it answers the need for safer, environmentally friendly, and easy-to-use products. With the use of our products, your working environment will be bacteria free and cleaner. In addition, our products help to increase overall staff efficiency, reduce costly maintenance and eliminates the need for toxic chemicals and special handling procedures.



EVOLVE HEALTH AND FITNESS

At Evolve we understand your business has many priorities which require your attention. As a premium supplier of Gym Equipment, we pride ourselves on our thorough, supportive approach, which means you can entrust us to efficiently deliver a superior fitness solution for your hotel, resort or spa. We have the specialist knowledge and experience to provide complete fitness solutions to the hospitality industry.



EZ STOCK

The EZ Stock Solution offers a Practical, Accurate, Affordable and Maintenance Free Liquor Stock Taking Solution to the Hospitality Industry. The product is a variety of individual rulers profiled to the shape of various liquor bottles with 25ml increments to determine accurate tot levels. It allows the user to maintain control of their daily stock usage and in doing so is immediately able to determine if losses, wastage or theft has occurred. It is accurate, user friendly, does not require training and has no maintenance costs. The product is one of a kind and its purpose is to revolutionise stock taking.



GUEST SOAPIES

Guest Soapies was established in 2003 to satisfy the need for high quality hospitality products. We supply in bulk and in quantities that suits your establishment with luxurious guest amenities and bio degradable cleaning products that are affordable. We deliver to Hotels, Lodges, Game / Safari Farms and Spa s, Guest Houses, Self Catering Units, Bed and Breakfasts, Airbnb s, Wedding Venues and the public.



Read some of our [Previous Newsletters](#) to see what we've been involved in



KROST OFFICE PRODUCTS

Krost Office Products manufacture, design and distribute office furniture and architectural accessories. Our designs have elegant lines with soft, organic shapes; in perfect harmony with modern desking styles. Our products are available in stainless steel, sandpaper-black and silver steel, wood, leather, rubber and plastic. They include letter trays, wastepaper bins, paper cubes, pencil cups, planters, jumbo bins, standing ashtray-litter bins, eco fibre planters and much more.



LEAD LAUNDRY & CATERING

Lead Laundry and Catering (Pty) Ltd is the foremost supplier of laundry equipment in southern Africa, representing leading brands like Speed Queen, Girbau, Jensen, Ipso. LEAD also represents brands Fagor in the industrial catering equipment sector and Ilsa in the arena of Dry Cleaning equipment. LEAD s products range from those used in coin-operated laundries to tunnel washers in industrial laundries, as well as equipment needs of bars, cafeterias and industrial kitchens. LEAD s brands are backed by the most comprehensive after-sales service available anywhere in Africa.



LINEN DRAWER

Linen Drawer manufacture customised bed, bath and table linen to discerning individuals across South Africa and the world. At Linen Drawer we are passionate about the quality and style of every linen product we sell. We offer bed-linen ranges produced from pure cotton percale and pure linen. We sell quality winter sheeting, duvets and pillows, blankets and throws, mattress protectors and bed wraps. Everything we sell is designed to ensure that you and your family have a good night s sleep, every night. We also offer many quality towel ranges in pure cotton, Dhurrie bath mats, bath robes and gowns and related products.



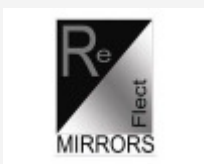
MINTED GINGER

Minted Ginger is a Woodstock based apparel design house, which has become a quintessential brand in the hospitality industry. Specializing in refined executive chef jackets, custom aprons, front-of-house uniforms and barista garb. Our signature cotton, hemp and leather garments are celebrated for their craftsmanship, comfort and durability. The team at Minted Ginger are proudly local and eco-conscious. Working with our clients to create the perfect garment for niche roles in the industry.



MOSO AFRICA

A Bamboo Kaleidoscope: Green Hotel Jakarta Amsterdam. Hotel Jakarta by WestCord is one of the most sustainable hotels in Europe and certainly the best example of a place that breathes nature. Right next to the entrance and lobby, the lush subtropical garden, together with the warm bamboo materials, defines the natural atmosphere that is the keynote of the whole building. MOSO is proud to have contributed significantly to the green look-and-feel with its diverse sustainable bamboo products. Having worked with bamboo before, SeARCH architects chose a variety of MOSO products, among others because of the possible color selection and the flexibility of MOSO to offer custom-made solutions.



RE-FLECT MIRRORS

Re-Flect Mirrors manufactures high quality designer mirror products for hospitality projects as well as residential, retail and promotional markets. They have become a leading mirror brand that supplies a wide range of back lit LED mirrors. Re-Flect mirrors come in many state of the art designs and sizes to suit any interior flavour.



SHADE FOREVER

Shade Forever Parashades and patio umbrellas designed, engineered and manufactured specifically with the hospitality environment in mind. We provide umbrellas that are unique in the world; beautifully engineered and elegant, robust and reliable and low maintenance, easy to open and close and, most importantly, mobile, so they can be EASILY moved to where the shade is required.



SWISS SOLVESIT

Swiss Solvesit offers you renowned Swiss Quality in tourism and hospitality technology in South Africa. All systems are unbeatable value for money, feature rich and extremely stable. The Swiss Solvesit Tourism Software Product Line is focused towards the accommodation establishments and tour operators. Both systems will run on a standalone machine, over a network, VPN or a hosted web server. Any number of users are supported.



TRADE SOURCE

Trade Source provides a comprehensive range of work wear for the hotel industry: Management, front of house, chef wear, housekeeping, maintenance garments, HACCP, security etc. We provide a head to toe solution to kitting out your staff, with in-house embroidery facilities to add your logo, staff designations and names. Task appropriate garments, head, foot and safety wear make us a one stop shop for all your staff uniforms.



TRANSAFRICA HOSPITALITY SUPPLIERS

Transafrika Hospitality Suppliers distributes an exciting, diverse, high quality and on trend range of eco-friendly food packaging products to both the Corporate and Hospitality Industry. Our products are manufactured from organic and plant based renewable materials such as bagasse, vegetable starches and wood cellulose. Our product range include hot and cold beverage cups, salad tubs, burger boxes, clamshells, lunch boxes, serviettes, cutlery and picnic packs, picnic boxes and carrier bags. Our products are constantly evolving and our range is diverse. If we haven t got it, we will endeavour to get it.



W.L. COLE



The leading supplier to the hospitality industry throughout Southern Africa. Established in 1963, W.L. COLE has been the partner of choice for all leading hospitality brands for over 55 years. W.L. COLE has a proud heritage of consistently supplying the industry's biggest names with high quality products at the most competitive pricing. In-house manufacturing and economies of scale are leveraged to offer customers the ultimate value, from bed linen and towels to kitchen smalls and chefs wear. W.L. COLE is the undisputed supplier of choice.

Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, we offer a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking & Workshops: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

