Hotelstuff / Greenstuff

Newsletter

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Greetings from Lorraine and the Hotelstuff Team

Hello everyone!

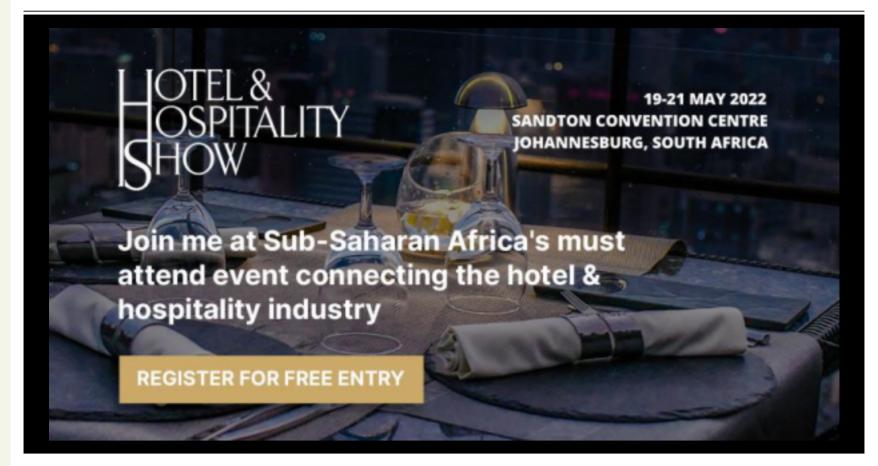
How can it possibly be May 2022?

We survived two years of long, quiet days and then 2022 swept us away onto a roller coaster ride of workshops, events and even a trip abroad! It proves how things are picking up. Here in Jozi, restaurants are full, streets are busy, and life is returning to the 'different' normal. How are you and your business doing? Let us know and also let us know if we can do anything further to support you.

Speaking of which... if you have a page registered on Hotelstuff or Greenstuff... GET IT UP TO DATE OR RENEWED NOW... ready for The Hotel and Hospitality Show which starts on Thursday, 19th May 2022. Please come and say hello at the Hotel Show and contact <u>Tahnya NOW</u> to refresh or activate your page on Hotelstuff/Greenstuff. We get a huge spike in views after shows like this.

Go well and stay safe, Lorraine

What We've Been Up To



HOTEL AND HOSPITALITY SHOW - 19 to 21 May 2022

We will be promoting you and your products from our stand every day. I am also giving a 50-minute presentation on "*Sustainable hospitality – What, why and how – Nice to have or essential for the future of your hotel?*" during which I explain Hotelstuff/Greenstuff. Buyers will need to find you.



AZERBAIJAN CONFERENCE

I got an email out of the blue from Azerbaijan with an invitation to speak at a conference. Having never considered visiting there, what a wonderful experience! Friendly people, vibrant economy, incredible architecture, fascinating food and a successful, full-house conference. Gave a keynote on "Sustainable, Circular Supply Chain".



AFGHANISTAN PROFESSIONAL SPEAKERS ASSOCIATION

They created a festival of talk by women entrepreneurs and invited Lorraine to send a video'd keynote.



SINCPOINT VIDEO

I have been awarded the "Top 100 Women in Supply Chain in Africa". Sincpoint asked for a video of my story. It is here if you would like to listen: <u>Sincpoint Fundamental Principles</u>



New and Repeat Subscribers to our Directories

AFRIEARTH / KEET & MONKS & CUBS GUEST AMENITIES

Our focus is Hospitality, creating beautiful products that will delight your guests & simply go beyond the ordinary. Our bath & body products are paraben free, endorsed by Beauty Without Cruelty. Our small items are packaged in corn-starch packaging (plant based), not plastic, therefore 100% compostable and biodegradable. Bath & Body Products are an intimate experience for guests, our 'Keet & Monks' and Afriearth choice of unique and beautiful fragrances will have your guests remembering their stay with you long after they have gone home.



AFRIHOUSE

Afrihouse is an African-inspired décor shop in Vaalwater, Limpopo. Our passionate team is continually sourcing unique and African inspired décor treasures, however the majority of our products have been locally hand-crafted in Vaalwater or manufactured by ourselves. We have the resources to manufacture anything made from wood, ceramic, game & nguni hide, canvas, fabric, rattan and beads. Therefore we are able to customise most of the products to suite your needs, you need merely send your ideas and we will quote thereon. We do offer discounts on bulk orders. Allow us to assist you in accomplishing your African decor desires!

AL & CD ASHLEY

AL & CD Ashley are Cape Town-based Importers and Distributors of high quality Kitchenware and Homeware brands for the Southern African market. The company has been around for almost 100 years, supplying to leading Hotels, Hospitality Suppliers & Procurement, Restaurant & Catering Suppliers and related markets. Our products carry long-term guarantees and we offer excellent after-sales service. Our brands include: Brabantia, Scanpan, Global Knives, Avanti, Dutch Deluxes, Bodum, Severin, Joseph Joseph, Beka and Thermos.

BLACKIE FLOORING

We are a specialist flooring company with a wide range of clients. We can cater to the flooring needs of big corporates, schools and property developers as well as individuals and their households. Blackie Flooring supplies and installs the following locally manufactured 6 Green Star Rated Belgotex products: Luxury Vinyl Planks, Cushioned Vinyl, Homogemous Vinyl, Wall to Wall Carpets, Carpet Tiles and Artificial Grass.

CARBEXT

Carbext (Pty) Ltd is committed to delivering proven results nationwide, by offering Immersion Tanks (soak tanks) manufactured to the highest quality with advanced technology and safety features, Food Safe Products covered by the HACCP certification system and Industrial chemicals for a variety of industries. Our Immersion Tanks will reduce your kitchen cleaning and labour costs and provide you with spotlessly clean and bacteria free equipment, ready for use. Our Professional Quality Chemicals offer an extensive range for a multitude of industries and households from basic cleaning products to highly specialised and concentrated products for seamless cleaning and maintenance of equipment.

DRIFTAWAY BEDS & PILLOWS

Driftaway mattresses comprise of 100% high quality foam composite offering excellent performance in terms of both comfort and support, while being incredibly durable and high wearing. In terms of value for money look no further we offer a comprehensive range of mattresses, pillows, bedding accessories and comfort products all with the same attention to quality materials and workmanship. We fully assemble all our products ourselves and all the foam in our products is manufactured in house to the highest standards. Our ability to supply high volumes of mattresses within short periods of time has meant you will not only find Driftaway mattresses in many homes but also well-established lodges, B & B's, resorts and hotels.

E BARONOS LEATHER MANUFACTURERS

Manufacturers of specialised corporate gifts, items for the entertainment industry and other customizable items from genuine leather, leatherette, shweshwe and other special materials. These include wallets, purses, filo-faxes, binders, folders, menu covers, bill presenters, laundry boxes, guest room directory folders and many other items. The quality is superior to many imported goods and strict quality control procedures are implemented to maintain the high standard of all goods.

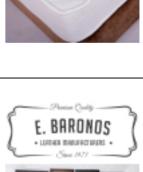
EZ STOCK PRACTICAL LIQUOR STOCK TAKING SOLUTIONS

The EZ Stock Solution offers a Practical, Accurate, Affordable & Maintenance Free Liquor Stock Taking Solution to the Hospitality Industry. The product is a variety of individual rulers profiled to the shape of various liquor bottles with 25ml increments to determine accurate tot levels. It allows the user to maintain control of their daily stock usage and in doing so is immediately able to determine if losses, wastage or theft has occurred. It is accurate, user friendly, does not require training and has no maintenance costs. The product is one of a kind and its purpose is to revolutionise stock taking.

LEAD LAUNDRY & CATERING

Lead Laundry and Catering (Pty) Ltd is the foremost supplier of laundry equipment in southern Africa, representing world leading brands that include Speed Queen, Girbau, Jensen, Ipso. LEAD also represents leading European brands Fagor in the industrial catering equipment sector, and Ilsa in the arena of Dry Cleaning equipment. LEAD's products range from those used in coin-operated laundries to tunnel washers in industrial laundries and hospitals, as well as covering the equipment needs of the smallest bars and cafeterias to the largest industrial kitchens imaginable. LEAD's brands are backed by the most comprehensive after-sales service available anywhere in Africa.

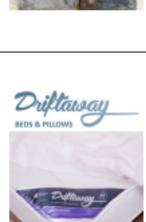






blackieflooring

Carbext





TUBE





Linen Drawer produces top quality bed linen and supply bed and bath linen to discerning individuals across South Africa and the world... At Linen Drawer we are passionate about the quality and style of every linen product we sell. For the bedroom we offer bed-linen ranges which we produce from pure cotton percale as well as from pure linen. We sell quality winter sheeting, duvets and pillows, blankets and throws, mattress protectors and bed wraps. Everything we sell is designed to ensure that you and your family have a good night's sleep, every night. For the bathroom we offer many quality towel ranges in pure cotton, Dhurrie bath mats bath robes and gowns and related products.

MAKOKI PROCUREMENT

LINEN DRAWER

Makoki Procurement established in 2016, we export top quality goods to Africa. All equipment needed for your lodge, handmade furniture, decor and supplies. We supply Architects, Interior Designers, Lodges, Hotels and Homes. Taps, baths, kitchen equipment, linen and tools. Furniture made from Industrial strength wood, expertly upholstered in Full grain aniline leather or fabric from a leading fabric house. Contact us for all your furniture, fixtures and equipment (FF&E) procurement needs.

MASCOT HOSPITALITY

Mascot is a reputable supplier to the hospitality sector primarily offering a holistic range of superior quality products aimed to enhance the guest experience in professional accommodation offerings. From our holistic hospitality solutions we are most well-known for our Mascot in room safes and for holding the sole distributorship on the finest brands like the Spanish Onity for electronic door locking systems, Singaporean Suites for silent absorption minibar fridges and the German Aliseo which holds hundreds of beautiful in room and bathroom accessories and amenities such as hairdryers, luggage racks and pedal bins to name but a few. Although we have a large footprint in the hospitality industry we are not limited to and do supply the retail and reseller markets at competitive prices.

RAPHEPE GLASS ART

Raphepe Glass Arts is a company that recycles old glasses by making unique products. We create individually designed, hand-sandblasted glassware. Other products are made on request like side tables and we can also manufacture additional glass products like stained glass lamps, bowls, fruits/salad bowls, etc. Look no further for sustainable, beautiful, glassware for hospitality and corporate organisations who care.

RETRACTALINE

Retractaline is the undisputed market leader in the design, manufacture and supply of a comprehensive range of laundry care products and accessories. Founded in 1985, the brand has established itself as a South African icon, and has supplied the leading retail and hardware stores for over 35 years. Enjoying over 80 percent market share, a Retractaline product is found in the majority of South African homes. Our ability to supply directly to the retail sector and consumers without the escalating cost channels of middle men importers / distributors, offshore head office / brand allocations, and Chinese factory profits; ensures that our customers are offered the very best quality products, bench marked above international best practise standards, at costs well below our international brand competitors. An absolute winning formula for our customers!

RODLIN DESIGN

Rodlin Design was founded in 1993, mainly as an auditorium seating and chair manufacturer, but has since expanded into the conference and hospitality market. The equipment we use in the Hospitality industry is modular, mobile and fold up, multifunctional equipment and complements our seating ranges, which are stackable, linkable and can be transported and stored on a dolly. Through the growth of Rodlin Design locally, we have been able to expand our market and currently we supply Angola, Namibia, Tanzania, Zambia, Botswana, Kenya and Nigeria.

SPIRIT AMENITIES

We at Spirit Amenities pride ourselves with quality manufactured products and have a range that will suit any Hospitality business from Air BNB rooms, Guest Houses, BNB's, Spa's and Hotel groups. We offer personalisation services where we engage our customers from beginning to end providing a service which allows our Hospitality customer to create their own unique line of products from Fragrance packaging labelling through to final product. We manufacture all our own products including a Hospitality Soap Manufacturing line which allows us to manufacture quality luxurious soap in sizes of 20g/25g/30g. We can also design specific shapes and logo application on the product and any fragrance if required.

W. L. COLE

The leading supplier to the hospitality industry throughout Southern Africa. Established in 1963, W.L. COLE has been the partner of choice for all leading hospitality brands for over 55 years. W.L. COLE has a proud heritage of consistently supplying the industry's biggest names with high quality products at the most competitive pricing. In-house manufacturing and economies of scale are leveraged to offer customers the ultimate value, from bed linen and towels to kitchen smalls and chefs wear W.L. COLE is the undisputed supplier of choice.

Hotelstuff

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SPIRIT







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CONTACT US